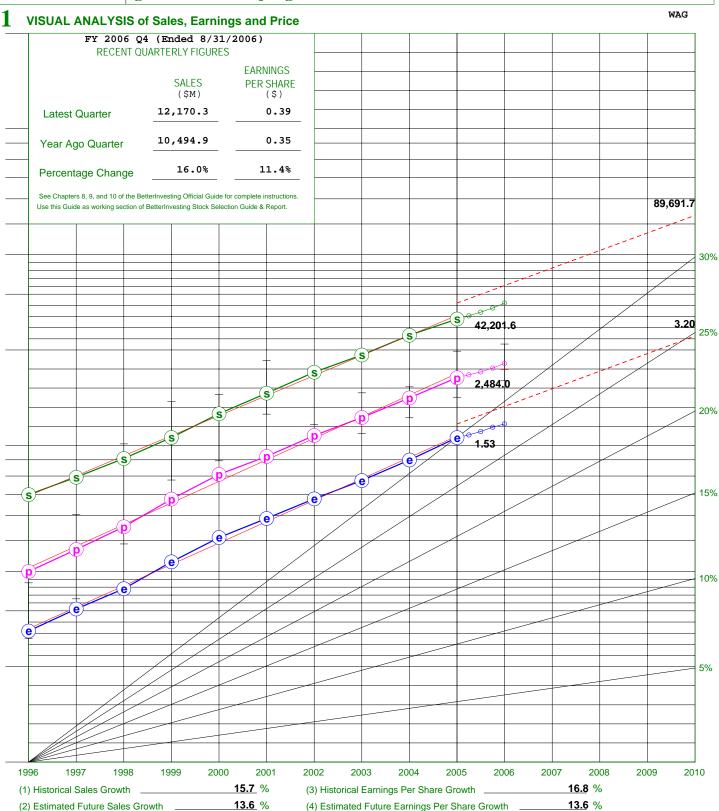


## Stock Selection Guide ®

The most widely used aid to good investment judgment

Company WALGREEN COM	PANY	Date 11/06/06									
Prepared by MG	D	Data taken from NAIC Dat									
Where traded NYSE Major product/service Drug Retail											
CAPITALIZATION Outstanding Amounts Reference											
Preferred(\$M)	0.0	% Ir	nsiders	% Inst	itution						
Common(M Shares)	1,007.2		0.7	62	.5						
Debt(\$M) 0.0	% to Tot.Cap.	0.0	0.0 % Potent		None						



[	1006	1000	1000	1000	2000	2001	2000	2002	2004	2005	LAST 5	TREND	
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	YEAR AVG.	UP	DOWN
A % Pre-tax Profit on Sales (Net Before Taxes ÷ Sales)	5.2	5.3	5.5	5.8	5.8	5.7	5.7	5.7	5.7	5.9	5.7	EVEN	
B % Earned on Equity (E/S ÷ Book Value)	18.1	18.3	17.8	17.9	17.7	16.6	16.1	16.0	16.3	17.4	16.5	UP	

## PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is a building block for translating earnings into future stock prices. 42.820 HIGH THIS YEAR 39.550 51,600 PRESENT PRICE LOW THIS YEAR Α В С D Ε F G Н **PRICE** Earnings Price Earnings Ratio Dividend Year % Payout % High Yield HIGH Per F ÷ C X 100 F ÷ B X 100 HIGH LOW Share Share B - C1 2001 45.8 31.0 0.85 53.9 36.5 0.140 16.5 0.5 2 2002 40.7 28.7 0.98 41.5 29.3 0.145 14.8 0.5 3 36.2 2003 26.9 1.12 32.3 24.0 0.156 13.9 0.6 4 2004 37.8 30.2 1.30 29.1 23.2 0.182 14.0 0.6 5 2005 49.0 1.53 32.0 22.9 0.223 14.6 35.1 0.6 6 **TOTAL** 151.9 93.4 70.1 73.8 7 **AVERAGE** 30.4 31.1 23.4 14.8 8 AVERAGE PRICE EARNINGS RATIO 9 **CURRENT PRICE EARNINGS RATIO** 25.3 27.3

Proj. P/E [22.30] Based on Next 4 qtr. EPS [1.92] Current P/E Based on Last 4 qtr. EPS [1.69] PEG=164

**EVALUATING RISK and REWARD over the next 5 years** Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might self. The upside-downside ratio is the key to evaluating risk and reward. A HIGH PRICE -- NEXT 5 YEARS 31.1 3.20 Avg. High P/E X Estimate High Earnings/Share = Forecast High Price \$ (4A1) (3D7 as adi.) **B LOW PRICE -- NEXT 5 YEARS** 1.53 1.69 = \$ 39.5 (a) Avg. Low P/E 23.4 X Estimated Low Earnings/Share (3E7 as adi.) (b) Avg. Low Price of Last 5 Years = 30.4 (3B7) (c) Recent Severe Market Low Price = 30.2 0.310 Present Divd. (d) Price Dividend Will Support (H) 0.006 High Yield Selected Estimate Low Price c zoning 30.4 17.3 69.1 High Forecast Price Minus Low Forecast Price Equals Range. 1/3 of Range = (4C2) Lower 1/3 = 30.4 (4B1) (Buy) Note: Ranges changed to 25%/50%/25% (4C3) Middle 1/3 = 82.2 \_ (Maybe) (4C4) Upper 1/3 = 82.2 99.5 (4A1) (Sell) 42.820 Buv Present Market Price of is in the Range (4C5) D UP-SIDE DOWN-SIDE RATIO (Potential Gain vs. Risk of Loss) High Price (4A1) 99.5 Minus Present Price 42.820 56.7 4.6 To 1 42.820 30.4 Present Price Minus Low Price (4B1) 12.4 E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.) High Price (4A1) 99.5 132.4 232.4 2.324 ) X 100 = ( % Appreciation Present Market Price 42.820 (4E) Relative Value: 92.7% Proj. Relative Value: 81.7% 5-YEAR POTENTIAL This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks. Note: Results are expressed as a simple rate; use the table below to convert to a compound rate. 0.310 A Present Full Year's Dividend \$ 0.007 0.7 X 100 = Present Yield or % Returned on Purchase Price Present Price of Stock 42.820 (5A) **B AVERAGE YIELD OVER NEXT 5 YEARS** 2.48 X Avg. % Payout Avg. Earnings Per Share Next 5 Years (3G7) 14.8 36.7 0.9 42.820 Present Price \$ C ESTIMATED AVERAGE ANNUAL RETURN OVER NEXT FIVE YEARS P.A.R. Tot. Ret. (4E) 132.4 5 Year Appreciation Potential Average Yield 0.5% 0.5% 26.5 Average Yield (5B) \_ \_ \_ \_ Annual Appreciation 15.3% 18.4% 0.9 Average Total Annual Return Over the Next 5 Years % Compd Ann Rate of Ret 15.8% 18.8% 27.4



## PERT Worksheet-A

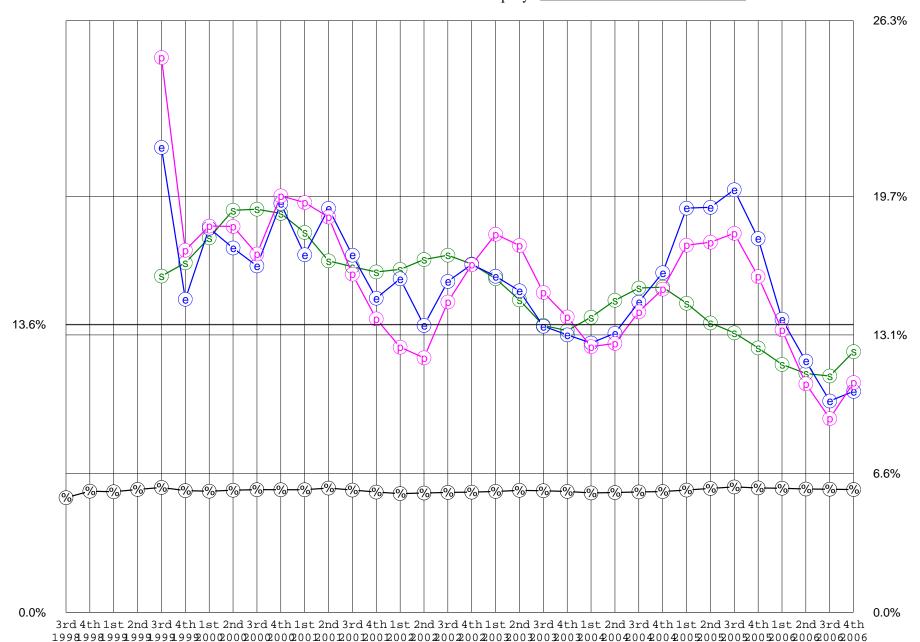
Company WALGREEN COMPANY

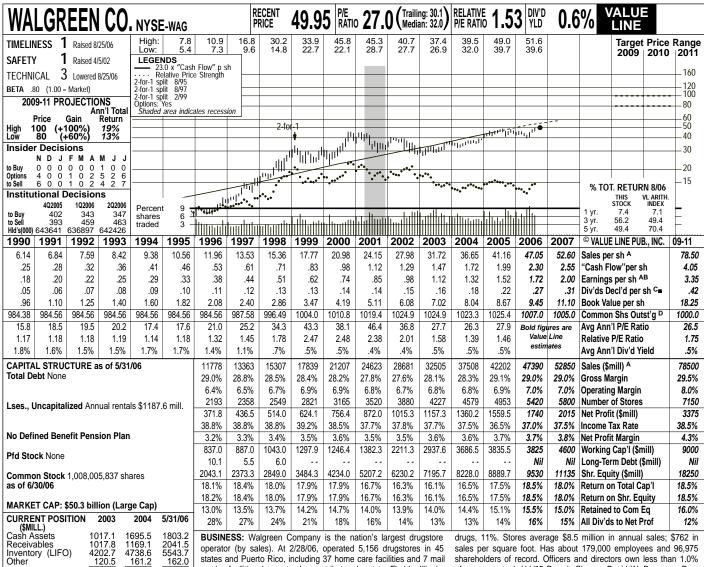
(WAG)

QUARTERLY DATA									LAST 12 MONTHS DATA								
DEDIOD	EF	EPS		PRE-TAX PROFIT		SALES		INCOME	EPS	PRE-TAX PROFIT		SALES	INCOME TAX		% CHANG		3E
PERIOD -	\$	% CHANGE	\$ MIL	% SALES	% CHANGE	\$ MIL	% CHANGE	- IAA	\$ MIL	% SALES	MIL	\$ MIL	% RATE	EPS	PRE-TAX PROFIT	SALES	
11/97	0.09		143.20	4.1		3,485.20		38.8						38.8			
02/98	0.17		279.00	6.8		4,093.40		38.7						38.8			
05/98	0.13		206.50	5.3		3,887.50		38.3	0.50	801.00	5.4	14,769.2	309.6	38.7			
08/98	0.15	36.4	248.30	6.5	44.1	3,840.90	16.3	39.2	0.54	877.00	5.7	15,307.0	339.8	38.8			
11/98	0.10	11.1	169.80	4.2	18.6	4,016.40	15.2	38.8	0.55	903.60	5.7	15,838.2	350.1	38.8			
02/99	0.20	17.6	331.00	7.1	18.6	4,691.00	14.6	39.5	0.58	955.60	5.8	16,435.8	372.2	39.0			
05/99	0.16	23.1	262.20	5.7	27.0	4,571.40	17.6	39.2	0.61	1,011.30	5.9	17,119.7	396.2	39.2	22.0	26.3	15.9
08/99	0.16	6.7	264.30	5.8	6.4	4,560.00	18.7	39.2	0.62	1,027.30	5.8	17,838.8	402.4	39.2	14.8	17.1	16.5
11/99	0.13	30.0	211.30	4.4	24.4	4,823.20	20.1	39.5	0.65	1,068.80	5.7	18,645.6	420.6	39.4	18.2	18.3	17.7
02/00	0.23	15.0	392.30	7.0	18.5	5,608.80	19.6	40.2	0.68	1,130.10	5.8	19,563.4	446.8	39.5	17.2	18.3	19.0
05/00	0.19	18.8	314.90	5.8	20.1	5,394.10	18.0	38.4	0.71	1,182.80	5.8	20,386.1	465.4	39.3	16.4	17.0	19.1
08/00	0.19	18.8	311.30	5.8	17.8	5,380.80	18.0	37.6	0.74	1,229.80	5.8	21,206.9	478.9	38.9	19.4	19.7	18.9
11/00	0.15	15.4	257.60	4.6	21.9	5,614.20	16.4	40.2	0.76	1,276.10	5.8	21,997.9	499.3	39.1	16.9	19.4	18.0
02/01	0.28	21.7	457.70	7.1	16.7	6,429.00	14.6	37.0	0.81	1,341.50	5.9	22,818.1	514.2	38.3	19.1	18.7	16.6
05/01	0.21	10.5	345.50	5.5	9.7	6,296.20	16.7	37.3	0.83	1,372.10	5.8	23,720.2	522.1	38.1	16.9	16.0	16.4
08/01	0.21	10.5	339.80	5.4	9.2	6,283.60	16.8	36.3	0.85	1,400.60	5.7	24,623.0	528.5	37.7	14.9	13.9	16.1
11/01	0.18	20.0	293.20	4.5	13.8	6,559.40	16.8	36.8	0.88	1,436.20	5.6	25,568.2	529.5	36.9	15.8	12.5	16.2
02/02	0.32	14.3	524.60	7.0	14.6	7,488.50	16.5	37.1	0.92	1,503.10	5.6	26,627.7	554.3	36.9	13.6	12.0	16.7
05/02	0.25	19.0	416.00	5.6	20.4	7,397.90	17.5	37.9	0.96	1,573.60	5.7	27,729.4	582.4	37.0	15.7	14.7	16.9
08/02	0.24	14.3	397.30	5.5	16.9	7,235.30	15.1	37.6	0.99	1,631.10	5.7	28,681.1	608.6	37.3	16.5	16.5	16.5
11/02	0.21	16.7	355.30	4.7	21.2	7,484.90	14.1	39.0	1.02	1,693.20	5.7	29,606.6	641.2	37.9	15.9	17.9	15.8
02/03	0.36	12.5	595.50	7.1	13.5	8,446.10	12.8	37.7	1.06	1,764.10	5.8	30,564.2	670.7	38.0	15.2	17.4	14.8
05/03	0.28	12.0	463.70	5.6	11.5	8,328.00	12.6	37.7	1.09	1,811.80	5.8	31,494.3	688.2	38.0	13.5	15.1	13.6
08/03	0.27	12.5	444.60	5.4	11.9	8,246.40	14.0	37.3	1.12	1,859.10	5.7	32,505.4	705.2	37.9	13.1	14.0	13.3
11/03	0.24	14.3	402.30	4.6	13.2	8,720.80	16.5	38.4	1.15	1,906.10	5.6	33,741.3	720.4	37.8	12.7	12.6	14.0
02/04	0.41	13.9	678.00	6.9	13.9	9,782.20	15.8	37.6	1.20	1,988.60	5.7	35,077.4	751.1	37.8	13.2	12.7	14.8
05/04	0.33	17.9	544.60	5.7	17.4	9,578.50	15.0	37.6	1.25	2,069.50	5.7	36,327.9	780.8	37.7	14.7	14.2	15.3
08/04	0.32	18.5	518.50	5.5	16.6	9,426.70	14.3	36.4	1.30	2,143.40	5.7	37,508.2	803.4	37.5	16.1	15.3	15.4
11/04	0.31	29.2	496.20	5.0	23.3	9,889.10	13.4	35.7	1.37	2,237.30	5.8	38,676.5	823.3	36.8	19.1	17.4	14.6
02/05	0.47	14.6	777.60	7.1	14.7	10,987.00	12.3	37.8	1.43	2,336.90	5.9	39,881.3	861.2	36.9	19.2	17.5	13.7
05/05	0.40	21.2	648.40	6.0	19.1	10,830.60	13.1	36.5	1.50	2,440.70	5.9	41,133.4	893.0	36.6	20.0	17.9	13.2
08/05	0.35	9.4	561.80	5.4	8.4	10,494.90	11.3	36.1	1.53	2,484.00	5.9	42,201.6	907.4	36.5	17.7	15.9	12.5
11/05	0.34	9.7	548.60	5.0	10.6	10,900.40	10.2	36.6	1.56	2,536.40	5.9	43,212.9	932.6	36.8	13.9	13.4	11.7
02/06	0.51	8.5	830.90	6.8	6.9	12,163.10	10.7	37.4	1.60	2,589.70	5.8	44,389.0	949.8	36.7	11.9	10.8	11.3
05/06	0.45	12.5	723.20	5.9	11.5	12,175.20	12.4	36.7	1.65	2,664.50	5.8	45,733.6	978.2	36.7	10.0	9.2	11.2
08/06	0.39	11.4	651.40	5.4	15.9	12,170.30	16.0	39.1	1.69	2,754.10	5.8	47,409.0	1,031.6	37.5	10.5	10.9	12.3
А	в с	D	E	F	G	Н	I	J	K L	М	N	0	Р	Q	R	S	Т

## PERT Worksheet-A Graph

Company WALGREEN COMPANY (WAG)





operator (by sales). At 2/28/06, operated 5,156 drugstores in 45 states and Puerto Rico, including 37 home care facilities and 7 mail service facilities. Largest sales contributors by state: Florida, Illinois, and Texas. In '05, pharmacy contributed 64% of sales (3rd party, 93% of Rx); Other general merchandise, 25%; nonprescription Walgreen remains a picture of good

sales per square foot. Has about 179,000 employees and 96,975 shareholders of record. Officers and directors own less than 1.0% of common stock (11/05 Proxy). Chrmn.: David W. Bernauer. Pres & CEO: Jeffrey A Rein. Inc.: IL. Addr.: 200 Wilmot Road, Deerfield, IL 60015. Tel: 847-940-2500. Int: www.walgreens.com.

health. The nation's largest drug store Est'd '03-'05 Past retailer, in terms of sales, posted earnings to '09-'11 5 Yrs. of \$0.46 a share in its fiscal third quarter 15.0% 15.5% 13.5% 15.5% (ended May 31st), 15% better than the 17.0% 14.5% 16.0% year before. We suspect that the company 17.5% maintained its bottom-line momentum and 15.0% closed out the fiscal year in similar fash-QUARTERLY SALES (\$ mill.) A Full ion. August marked the fourth consecutive Nov.30 Feb.28 May 31 Aug.31 month of posting double-digit pharmacy 8246 32505 sales comparison growth. Pharmacy volume will likely continue to benefit from 9426 37508 10494 42201 a ramp-up in Medicare Part D prescrip-12152 47390 tions, while margins might well prosper 13300 52850 from an increase in generic drugs. We've EARNINGS PER SHARE AB Full Fisca Year raised our fourth-quarter earnings es-Nov.30 Feb.28 May 31 Aug.31 timate by a penny to \$0.41 a share and our .27 1.12 fiscal 2007 figure by a nickel, to \$2.00. Our .32 1.32 2007 estimate would have been higher if .35 1.53 not for the loss of United Health's .41 1.72

> Walgreen has completed its purchase of Happy Harry's pharmaceutical chain. In doing so, it has acquired 76 stores in Maryland, Pennsylvania, New Jersey, and Delaware. Aside from the eight Pennsylvania stores, WAG will leave

> Medicare Part D offering by the company's

pharmacy benefits management unit.

the name and stores of the new units untouched. The purchase gives the company some traction in the Northeast. (It previously had no presence in Delaware.) This is especially important, given the pending deal Rite Aid has on the table to purchase 1,858 Eckerd and Brooks drugstores, located primarily on the East Coast. (See our report elsewhere in this Issue for further details.) Although we suspect that larger purchases are probably not in the cards, we would not be surprised to see Walgreen pursue a small bolt-on acquisition in the months ahead.

We highly recommend these shares. Walgreen is a leader in a rapidly growing industry and ought to continue delivering solid and steady earnings growth out to late decade. Although the stock has appreciated 14% since our June review, it still holds above-average 3- to 5-year appreciation potential based on our projections. Meanwhile, the company recently creased its dividend by 19%, showcasing some of its financial strength. Walgreen stock now garners our Highest rank (1) for Timeliness and Safety.

Andre J. Costanza September 29, 2006

endar Mar.31 Jun.30 Sep.30 Dec.31 2002 .036 .036 .036 .038 .15 .038 .043 2003 .038 .043 .16 2004 .043 .043 .052 .052 .052 .052 .065 2005 2006 .065 .065 .0775 (A) Fiscal year ends August 31st.
(B) Based on average shares through fiscal

97, then diluted. Excludes nonrecurring gains

QUARTERLY DIVIDENDS PAID C =

120.5

6358.1

2077.0

Past

10 Yrs.

8446

9782

10987

12163

13650

.36

.42

.47

.51

.59

14.5% 15.5%

16.5% 8.0% 17.5%

8328

9578

10831

12175

13550

.28

.33

.40

.46

.54

.48

2.00

Full

**Current Assets** 

Accts Payable Debt Due

Current Liab.

ANNUAL RATES

of change (per sh)

Sales "Cash Flow

Earnings Dividends

**Book Value** 

7484

8720

9889

10900

12350

.21

25

.31

.34

.39

**Fiscal** 

2003

2004

2005

2006

2007

Fiscal Year Ends

2003

2004

2005

2006

2007

Cal-

Other

161.2

7764.4

2641.5

1436.4

4077.9

162.0

9550.4

3731.0

1672.1

5403.1

2¢; '04, 1¢. Excludes extraordinary charge for accounting change: '98, 3¢. Next earnings report due early Oct.

(C) Dividends historically paid in March, June,

September, and December. ■ Direct stock purchase plan avail. (includes dividend reinvest.). (D) In millions, adjusted for splits

Company's Financial Strength Stock's Price Stability A++ 90 Price Growth Persistence 75 **Earnings Predictability** 100