

2 EVALUATING MANAGEMENT

Company AFFILIATED COMPUTER SERVI

(ACS)

12/23/05

												TDE					
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	LAST 5 YEAR AVG.	TRE					
												UP	DOWN				
A % Pre-tax Profit on Sales (Net Before Taxes ÷ Sales)	10.1	10.4	8.9	8.9	8.5	10.7	12.1	13.1	13.9	14.7	12.9	UP					
B % Earned on Equity (E/S ÷ Book Value)	9.5	10.8	12.0	13.5	14.3	14.1	11.2	12.1	13.1	13.8	12.8	UP					

3 PRICE-EARNINGS HISTORY as an indicator of the future

	PRESE		61.000 H	IIGH THIS YEAR	61.2	230 LOW TH	IS YEAR	45.810
Year	A PR	ICE B	C Earnings Per		E nings Ratio	F Dividend Per	G % Payout	H % High Yield
	HIGH	LOW	Share	HIGH A ÷ C	LOW B ÷ C	Share	F ÷ C X 100	F ÷ B X 100
2001	38.8	16.3	1.23	31.5	13.3	0.000	0.0	0.0
2002	57.1	35.1	1.78	32.1	19. 7	0.000	0.0	0.0
2003	56.6	32.7	2.21	25.6	14.8	0.000	0.0	0.0
2004	58.0	42.1	2.65	21.9	15.9	0.000	0.0	0.0
2005	61.2	45.8	3.12	19.6	14.7	0.000	0.0	0.0
TOTAL		172.0		41.5	30.6		0.0	
AVERAGE		34.4		20.8	15.3		0.0	
	ICE EARNINGS RAT		.0		CE EARNINGS RA	ATIO	19.1	
	[17.12] Base ING RISK and]				Current	P/E Based or	n Last 4 qt	r. EPS [3. PEG=
	(3D7 as adj. IEXT 5 YEARS w P/E 15.3 (3) w Price of Last 5 Years	.) 15.0 E7 as adj.) S =	te High Earnings/Sha X Estimated Low Ear 34.4 (387)			= Forecast High Price	47.9	(4A1)
(c) Recent	Severe Market Low Pri	ice =	42.1					
		Dresent Divid	= 0	.000	=	0.0		
	ividend Will Support stimate Low Price	Present Divd. High Yield (H)	0	.000			= \$	47.9
Selected Es	stimate Low Price	High Yield (H)			57.6		·	(4B1)
Selected Es	stimate Low Price	High Yield (H)		•000	57.6 (C)		nge =	
Selected Es ZONING 105.5 (4A1)	stimate Low Price	High Yield (H)	7.9 Low Fore		(C)		nge =((4B1) 14.4 4CD)
Selected Es 2 CONING 105.5 (4A1) (4C2) (4C3)	timate Low Price High Forecast Pri Lower 1/3 = Middle 1/3 =	High Yield (H)	7.9 Low Fore	ecast Price Equals	(C)	Range. 1/3 of Ra	nge =((4B1) 14.4 4CD)
Selected Es ZONING 105.5 (4A1) (4C2) (4C3)	High Forecast Price	High Yield (H)	7.9 Low Fore ^(BB1) to	ecast Price Equals 62.3 91.1	(C) (Buy) I	Range. 1/3 of Ra	nge =((4B1) 14.4 4CD)
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AF	IL.	CON	P. S	VCS	NYSE	-ACS	R P	ecent Rice	55.68	B P/E RATIO	o 16 .:	3 (Traili Medi	ing: 17.5) ian: 23.0)	RELATIVE P/E Ratio		DIV'D YLD		Nil	/ALUI LINE	Ξ	
TIMELI		2 Lowered	2/4/05	High: Low:	5.9 4.8	9.6 4.9	16.0 8.4	15.1 9.8	22.5 11.2	26.5 15.9	31.3 15.5	53.6 26.8	57.1 32.7	56.6 40.0	61.2 46.0	60.8 45.8				Price	
SAFET		3 New 2/28		LEGEI	NDS 2.0 x "Cast	n Flow" p s e Strength	sh												2000	2005	200
TECHN BETA 1		3 Lowered) = Market)	9/23/05	2-for-1 sp 2-for-1 sp 2-for-1 sp	olit 11/96	e Strength															160
		OJECTIC	ONS nn'l Total	Options: "	Yes	ates recess	ion														L 100
	Price I 30 (+	Gain 135%)	Return 23%										2-for-1								80 60
LOW		+60%)	13%										HT ^{III} IIIII			ا بَسَبَبَ					
	JFM	A M J																			30
to Buy Options to Sell	0 0 0 1 0 0 1 0 0																				20
		Decision 102005		-			_ սլվոլ				11111							% 101	THIS STOCK	N 10/05 VL ARITH. INDEX	
to Buy to Sell	241 153	216 201	192 211	Percent shares traded	t 45 - 30 - 15 -							111.114+		╍╸ ╽╽╽╽╿╋╋╋╻				1 yr. 3 yr.	-0.8 17.5	13.2 85.3	F
	121546	117425	115839 1992	1993	1994	1995	1996	1997		ىلىيلىيلىا 1999	111111111 2000	2001	2002	2003	2004	2005	2006	5 yr. © VAI 11	94.3 E LINE PU	61.3	08-10
						5.89	5.61	8.70	11.58	16.67	19.79	20.40	23.20	28.43	32.21	34.75	43.45	Sales pe		5., 110.	61.6
						d1.33 .34	d.87 .41	.97	1.08 .65	1.55 .83	1.77 .86	2.25 1.23	2.58 1.76	3.45 2.20	4.30 2.61	5.11 3.13	6.05 3.50		low" per : s per sh 4		8.65 5.00
																	Nil	Div'ds D	ecl'd per	sh	Ni
						.22 2.01	.61 4.28	.53 4.85	.43 4.90	.62 6.17	.72 7.17	.98 8.75	1.09 15.87	1.54 18.24	1.75 20.29	2.02 22.67	2.10 26.70		ending police po		2.4 40.4
						53.17	70.73	71.80	102.69	98.49	99.16	101.16	132.02	133.21	127.68	125.23	122.00	Commo	n Shs Out	sťg ^C	120.0
						18.3 1.22	22.5 1.41	25.1	22.7 1.18	24.2 1.38	22.9 1.49	23.7 1.21	27.1	21.2 1.21	19.1 1.00	17.2 .90			i'l P/E Rat P/E Ratic		22. 1.4
																			ı'l Div'd Y		N
		ICTURE a 3.6 mill.			2 mill.	313.2 13.9%	396.5 14.1%	624.5 16.4%	1189.1 13.4%	1642.2 13.7%	1962.5 13.5%	2063.6 16.3%	3062.9 17.8%	3787.2 19.1%	4113.1 20.1%	4351.2 21.5%	5300 21.5%		mill) Ig Margin		740 22.0%
	t 757.1 r		T Interes		nill.	11.9	15.0	31.3	47.5	66.7	84.8	93.6	110.5	152.1	190.0	232.8	280	Deprecia	ation (\$mi		40
02505	Uncan	italized: A		•	• •	17.6 40.9%	23.8 40.5%	38.5 40.8%	63.3 40.9%	86.2 40.8%	90.3 45.6%	134.3 39.3%	229.6 36.3%	306.8 37.5%	359.2 37.2%	406.9 36.5%	460 36.5%	Net Prof Income			64 38.0%
nill.	•				1.0	5.6%	6.0%	6.2%	5.3%	5.3%	4.6%	6.5%	7.5%	8.1%	8.7%	9.4%	8.7%	Net Prof	it Margin		8.6%
	ck None	nefit Pens ?	sion Plan			51.6 37.9	49.9 57.2	65.8 89.5	198.1 234.9	194.3 349.1	413.7 525.6	528.5 649.3	388.6 708.2	422.0 498.3	406.8 372.4	406.0 750.4	500 800	-	Cap'l (\$n rm Debt (75 85
Commo	on Stocl	(124,284	,305 shs.			107.7	304.1	348.6	503.7	607.4	711.4	885.5	2095.4	2429.2	2590.5	2838.4	3260	Shr. Equ	ity (\$mill)		485
As of 1 MARKE		\$6.9 billi	on (Large	e Cap)		12.7% 16.3%	6.7% 7.8%	9.5%	9.4% 12.6%	9.9% 14.2%	8.3% 12.7%	9.5% 15.2%	8.7% 11.0%	10.9% 12.6%	12.4% 13.9%	11.6% 14.3%	12.0% 14.0%		on Total C on Shr. Eq		12.0% 13.0%
	NT POS		2004		9/30/05	NMF	NMF	11.0%	12.6%	14.2%	12.7%	15.2%	11.0%	12.6%	13.9%	14.3%	14.0%	Retained	to Com	Eq	13.0
Cash A Receiv	ssets	8	76.9 373.5 1	62.7 061.6	34.2 1111.9	BUSIN	 ESS: Aff	filiated C	omputer S	 Services	Inc. pro	vides bi	usiness	navmen		sina eler	Nil ctronic to	oll collect	ion welf:		N
	ory (Avg			119.8	197.4	process	s outsou	rcing (Bl	PO), and	informat	ion techr	ology (l	T) out-	traffic vi	olation p	rocessing	g, loan p	rocessing	g, and hu	iman res	ource
	t Assets Payable	s <u>10</u>	044.4 1 61.7	244.1 62.8	1343.5 67.4	compai	ny also	provide	deral, sta s service	s to c	commerci	al busir	nesses,	9.1% of	commo	n stock	(9/05 pro	ees. Off. oxy). Cha	airman: D	Darwin D	easor
Debt D Dther		5	2.0 573.9	6.2 769.1	6.5 789.0				nd teleco and local									ess: 2828 111. Inter			
Curren		6	637.6	838.1	862.9	Affi	liated	l Con	npute	r Se	rvices	s is	per-	The	compa	any e	xpects	s cost	-cuttii	ng efi	forts
	L RATE			st Est'd ′s. to'	i '02-'04 '08-'10				Rever first o						• •			ty of ct add		-	
Sales Cash			17. 22.	5% 1	6.0% 7.0%	ends	June	30th)	. Mucl	h of t	he stro	ength	was	tions	in the	e yeai	r ahea	ad, we	are n	ot in	clud
Earning Divider	ids		27. 27.		3.5% Nil				lition (om rec									itribut s estin			pur
Book V Fiscal		RTERLY RE			6.5% Full				ommer		0							dvanc verage			
Year Ends	Sep.30	Dec. 31	Mar. 31`	Jun. 30	Tour	ticul			e rest o . In co									t 'sam			
2002 2003	655.0 882.6) 750.4 5 908.8		856.8 1014	3062.9 3787.2				which , rema									omy s ecentl			
2004	1036 1046	1004 1027	1009 1063	1062 1214	4113.1 4351.2	pany	[,] plan	s to s	ell sor	ne of	this	unit,	such	\$500	milli	on s	hare-r	epurc	hase	prog	ram
2006	1310	1320	1320	1350	5300	asi	he W ness.	elfare/ This	to V should	vork 1 hel	Force p ma	Serv nager	nent					chases newha			
iscal Year		ARNINGS F Dec. 31			Full Fiscal Year	purs	ue mo	ore pro	ofitable	e oppo	ortuni	ties.		there	ha ha	ve l	been	some	e m	anger	nent
2002 .39 .42 .46 .49 1.76 new cu							company continues to attract customers. We expect most of the						King,	will	be act		ıy's p Is the				
2003 2004	.50 .60	.53 .64	.57 .67	.60 .70	2.20 2.61	incre	ement	al bu	siness gment.	to b	e add	ed in	the	Jeffre	ey Ric	h.	0	rank		-	
2005 2006	.72 .78	.73 .85	.81 .92	.87 .95	3.13 3.50	busi	ness p	proces	s outs	ourci	ng, an	d hu	man	Aver	age)	for	Time	liness	. In	addit	ion,
Cal-		ARTERLY D			Full				iin str llon Fi									a p asonal			
ndar	Mar.31	Jun.30	Sep.30	Dec.31		sour	ces ui	nit ex	pands	Affili	iated			stron	ĝ earı	nings	gains	we e	xpect	going	for
2001 2002	N	CASH D		S					lities in on of			acqu	ired					r proj er abo			
2003 2004		BEING	PAID			busi	ness	from	Mello	on Fi	inanci	ial C	orp.	precia	ation			for th			
2005									This lion to					years <i>Adan</i>	n Rosi	ner		No	vembe	er 25,	200.
) Dilu	ed earn	ings. Fis	cal year	ends Ju	ne early	/ Jan.			15 [.] \$2801								npany's ck's Pric	Financia		:h	A

(A) Diluted earnings. Fiscal year ends June (e	early Jan.	Company's Financial Si	trengtn A
30th. Excludes nonrecurring gains: '00, \$0.17; ((B) Includes intangibles. In 2005: \$2801.0 mil-	Stock's Price Stability	55
'04, \$1.27. '05, \$0.07. Qtly. egs. do not sum to	lion, or \$19.39 per share.	Price Growth Persisten	ce 80
total due to rounding. Next earnings report due ((C) In millions, adjusted for stock splits.	Earnings Predictability	90
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Company's Financial Street Stock's Price Stability Price Growth Persistence ength A 55 80

Earnings Predictability	90
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PERT Worksheet-A

Company AFFILIATED COMPUTER SERVI

(ACS)

QUARTERLY DATA									LAST 12 MONTHS DATA								
PERIOD	EF	PS	PRE-TAX PROFIT			SALES		INCOME TAX	EPS	PRE-TAX	PROFIT	SALES	INCOME TAX		% CHANGE		ЗE
I EIGOD	\$	% CHANGE	\$ MIL	% SALES	% CHANGE	\$ MIL	% CHANGE	RATE	\$	\$ MIL	% SALES	MIL	\$ MIL	% RATE	EPS	PRE-TAX PROFIT	SALES
09/98								36.5						39.6			
12/98	0.20		34.98	8.9		391.60		41.0						39.7			
03/99	0.22		38.01	8.7		435.88		36.6						38.7			
06/99	0.23		40.62	9.0		451.34		36.6						37.7			
09/99	0.24		41.99	9.4		447.69		37.2	0.88	155.60	9.0	1,726.5	58.9	37.8			
12/99	0.25	25.0	44.37	9.3	26.8	476.01	21.6	37.0	0.93	164.99	9.1	1,810.9	60.8	36.9			
03/00	0.27	23.3	46.63	9.1	22.7	510.44	17.1	36.7	0.98	173.61	9.2	1,885.5	64.0	36.9			
06/00	0.28	19.6	33.00	6.2	-18.8	528.41	17.1	7.3	1.03	166.00	8.5	1,962.5	49.1	29.6			
09/00	0.29	21.3	50.20	10.5	19.6	478.63	6.9	36.2	1.08	174.21	8.7	1,993.5	51.1	29.3	22.2	12.0	15.
12/00	0.30	18.0	52.88	10.6	19.2	500.88	5.2	36.5	1.12	182.72	9.1	2,018.4	53.3	29.2	20.4	10.7	11.
03/01	0.32	20.8	57.69	10.8	23.7	533.57	4.5	34.9	1.18	193.78	9.5	2,041.5	55.7	28.7	19.9	11.6	8.
06/01	0.33	20.0	59.98	10.9	81.8	550.48	4.2	32.7	1.23	220.76	10.7	2,063.6	77.4	35.1	20.0	33.0	5.
09/01	0.39	35.1	70.26	10.7	39.9	655.02	36.9	32.4	1.33	240.82	10.8	2,240.0	82.2	34.1	23.7	38.2	12.
12/01	0.43	44.1	89.90	12.0	70.0	750.43	49.8	33.5	1.46	277.83	11.2	2,489.5	92.7	33.4	30.4	52.1	23.
03/02	0.46	43.8	99.75	12.5	72.9	800.69	50.1	34.2	1.60	319.89	11.6	2,756.6	106.1	33.2	36.2	65.1	35.
06/02	0.50	51.5	111.25	13.0	85.5	856.79	55.6	35.6	1.77	371.16	12.1	3,062.9	125.9	33.9	43.9	68.1	48.
09/02	0.51	32.5	112.43	12.7	60.0	882.58	34.7	35.1	1.90	413.33	12.6	3,290.5	143.0	34.6	42.5	71.6	46.
12/02	0.53	24.7	118.40	13.0	31.7	908.81	21.1	35.9	2.00	441.83	12.8	3,448.9	155.5	35.2	37.0	59.0	38.
03/03	0.57	23.9	127.19	13.0	27.5	981.63	22.6	35.6	2.11	469.27	12.9	3,629.8	166.9	35.6	31.9	46.7	31.
06/03	0.61	22.0	136.32	13.4	22.5	1,014.18	18.4	35.7	2.22	494.35	13.1	3,787.2	175.8	35.6	25.4	33.2	23.
09/03	0.62	21.6	138.89	13.4	23.5	1,036.64	17.5	35.7	2.33	520.81	13.2	3,941.3	186.0	35.7	23.0	26.0	19.
12/03	0.56	5.7	124.30	12.5	5.0	997.88	9.8	36.1	2.36	526.70	13.1	4,030.3	188.4	35.8	18.0	19.2	16.
03/04	0.70	22.8	145.04	14.4	14.0	1,009.43	2.8	32.7	2.49	544.55	13.4	4,058.1	190.9	35.1	18.0	16.0	11.
06/04	0.76	24.6	162.69	15.3	19.3	1,062.45	4.8	37.7	2.64	570.91	13.9	4,106.4	203.1	35.6	18.9	15.5	8.
09/04	0.72	16.1	150.65	14.4	8.5	1,046.18	0.9	37.4	2.74	582.67	14.2	4,115.9	209.6	36.0	17.6	11.9	4.
12/04	0.73	30.4	153.83	15.0	23.8	1,027.29	2.9	37.4	2.91	612.21	14.8	4,145.3	222.3	36.3	23.3	16.2	2.
03/05	0.81	15.7	162.59	15.3	12.1	1,063.30	5.3	35.1	3.02	629.76	15.0	4,199.2	232.4	36.9	21.3	15.6	3.
06/05	0.87	14.5	174.00	14.3	7.0	1,214.39	14.3	35.9	3.13	641.07	14.7	4,351.2	233.6	36.4	18.6	12.3	6.
09/05	0.78	8.3	155.42	11.9	3.2	1,310.92	25.3	36.2	3.19	645.84	14.0	4,615.9	233.3	36.1	16.4	10.8	12.
12/05								37.5						36.2			
03/06								37.5						36.8			
06/06								37.5						37.2			
А	в С	D	E	F	G	Н	I	J	K L	М	N	0	Р	Q	R	S	т

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