



# Stock Selection Guide<sup>®</sup>

The most widely used aid to good investment judgment

Company	AFFILIATED COMPUTER SERVI		Date	11/10/06	
Prepared by	MG		Data taken from	NAIC Data	
Where traded	NYSE		Major product/service	Data Proces	
CAPITALIZATION --- Outstanding Amounts			Reference		
Preferred (\$M)	0.0	% Insiders	% Institution		
Common (M Shares)	118.6	7.7	102.0		
Debt (\$M)	0.0	% to Tot.Cap.	0.0	% Potential Dil.	None

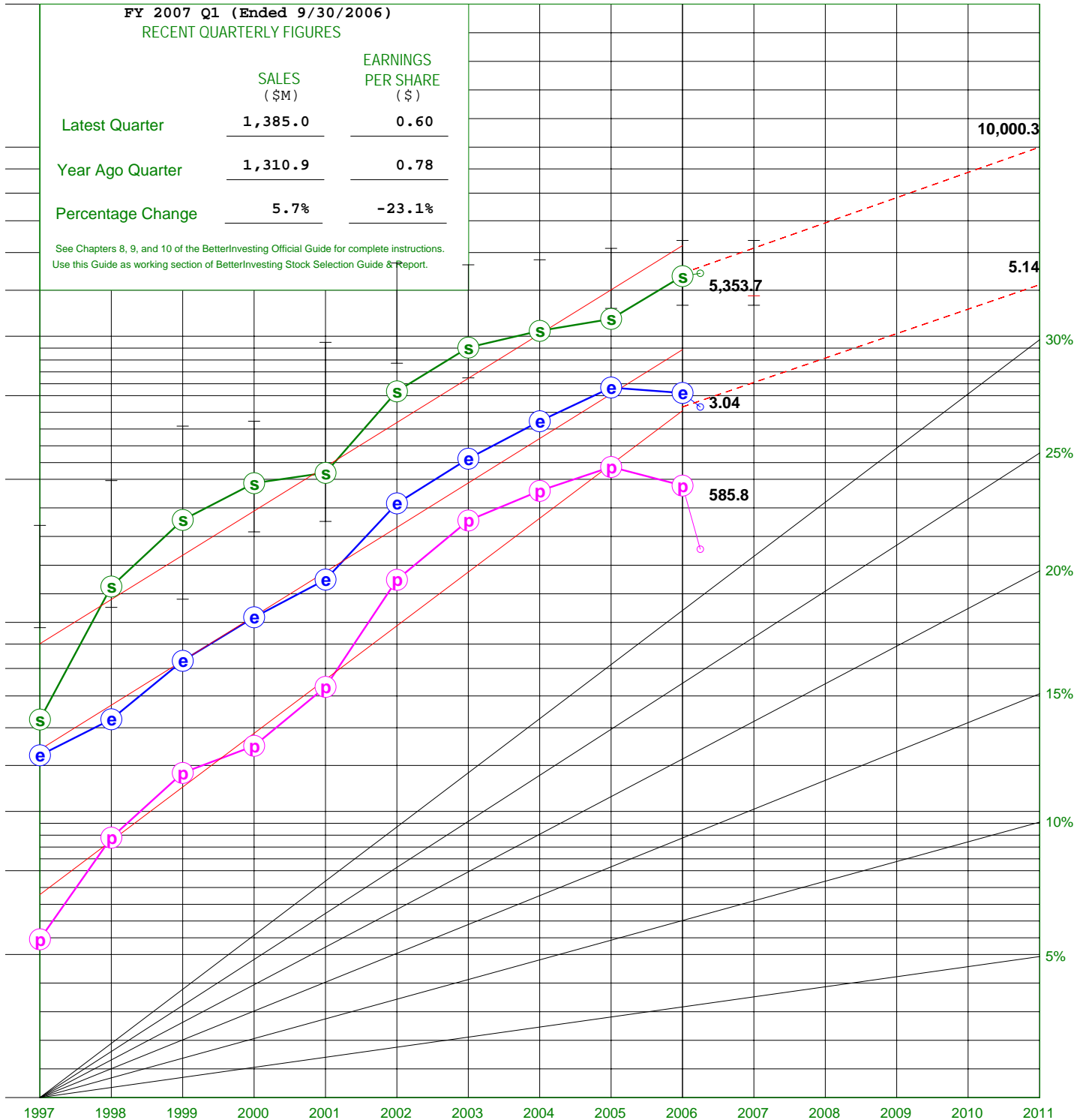
## 1 VISUAL ANALYSIS of Sales, Earnings and Price

ACS

FY 2007 Q1 (Ended 9/30/2006)  
RECENT QUARTERLY FIGURES

	SALES (\$M)	EARNINGS PER SHARE (\$)
Latest Quarter	1,385.0	0.60
Year Ago Quarter	1,310.9	0.78
Percentage Change	5.7%	-23.1%

See Chapters 8, 9, and 10 of the BetterInvesting Official Guide for complete instructions. Use this Guide as working section of BetterInvesting Stock Selection Guide & Report.



- (1) Historical Sales Growth 23.9 %
- (2) Estimated Future Sales Growth 13.0 %
- (3) Historical Earnings Per Share Growth 24.0 %
- (4) Estimated Future Earnings Per Share Growth 12.6 %

## 2 EVALUATING MANAGEMENT

Company **AFFILIATED COMPUTER SERVI**

(ACS)

11/10/06

	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	LAST 5 YEAR AVG.	TREND	
												UP	DOWN
<b>A</b> % Pre-tax Profit on Sales (Net Before Taxes ÷ Sales)	10.4	8.9	8.9	8.5	10.7	12.1	13.1	13.9	14.7	10.9	12.9		DOWN
<b>B</b> % Earned on Equity (E/S ÷ Book Value)	10.8	12.0	13.5	14.3	14.1	11.2	12.1	13.1	13.8	13.2	12.7	UP	

## 3 PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is a building block for translating earnings into future stock prices.

PRESENT PRICE 48.690 HIGH THIS YEAR 63.660 LOW THIS YEAR 46.500

Year	PRICE		C Earnings Per Share	D Price Earnings Ratio		F Dividend Per Share	G % Payout F ÷ C X 100	H % High Yield F ÷ B X 100	
	A HIGH	B LOW		E HIGH A ÷ C	E LOW B ÷ C				
1 2002	57.1	35.1	1.78	<del>32.1</del>	<del>19.7</del>	0.000	0.0	0.0	
2 2003	56.6	32.7	2.21	25.6	14.8	0.000	0.0	0.0	
3 2004	58.0	42.1	2.65	21.9	15.9	0.000	0.0	0.0	
4 2005	61.2	45.8	3.12	19.6	14.7	0.000	0.0	0.0	
5 2006	63.7	46.5	3.04	21.0	15.3	0.000	0.0	0.0	
6 TOTAL		202.2		88.1	60.7		0.0		
7 AVERAGE		40.4		22.0	15.2		0.0		
8 AVERAGE PRICE EARNINGS RATIO	18.6			9	CURRENT PRICE EARNINGS RATIO		17.1		

## 4 Proj. P/E [15.23] Based on Next 4 qtr. EPS [3.20] Current P/E Based on Last 4 qtr. EPS [2.84] EVALUATING RISK and REWARD over the next 5 years PEG=1.21

Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might sell. The upside-downside ratio is the key to evaluating risk and reward.

### A HIGH PRICE -- NEXT 5 YEARS

Avg. High P/E 22.0 X Estimate High Earnings/Share 5.14 = Forecast High Price \$ 113.1  
(3D7 as adj.) (4A1)

### B LOW PRICE -- NEXT 5 YEARS

(a) Avg. Low P/E 15.2 X Estimated Low Earnings/Share 3.04 = \$ 43.2  
(3E7 as adj.)

(b) Avg. Low Price of Last 5 Years = 40.4  
(3B7)

(c) Recent Severe Market Low Price = 45.8

(d) Price Dividend Will Support  $\frac{\text{Present Divd.}}{\text{High Yield (H)}}$  =  $\frac{0.000}{0.000}$  = 0.0

Selected Estimate Low Price = \$ 43.2  
(4B1)

### C ZONING

113.1 (4A1) High Forecast Price Minus 43.2 (4B1) Low Forecast Price Equals 69.9 (C) Range. 1/3 of Range = 17.5 (4CD)

(4C2) Lower 1/3 = 43.2 (4B1) to 60.7 (Buy) Note: Ranges changed to 25%/50%/25%

(4C3) Middle 1/3 = 60.7 to 95.6 (Maybe)

(4C4) Upper 1/3 = 95.6 to 113.1 (4A1) (Sell)

Present Market Price of 48.690 is in the Buy (4C5) Range

### D UP-SIDE DOWN-SIDE RATIO (Potential Gain vs. Risk of Loss)

High Price (4A1) 113.1 Minus Present Price 48.690 = 64.4 = 11.7 To 1  
Present Price 48.690 Minus Low Price (4B1) 43.2 = 5.5 (4D)

### E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.)

High Price (4A1) 113.1 = ( 2.323 ) X 100 = ( 232.3 ) - 100 = 132.3 (4E) % Appreciation  
Present Market Price 48.690

## 5 5-YEAR POTENTIAL

This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks.

Note: Results are expressed as a simple rate; use the table below to convert to a compound rate.

**A** Present Full Year's Dividend \$ 0.000  
Present Price of Stock \$ 48.690 = 0.000 X 100 = 0.0 (5A) Present Yield or % Returned on Purchase Price

### B AVERAGE YIELD OVER NEXT 5 YEARS

Avg. Earnings Per Share Next 5 Years 4.05 X Avg. % Payout (3G7) 0.0 = 0.0 = 0.0 % (5B)  
Present Price \$ 48.690

### C ESTIMATED AVERAGE ANNUAL RETURN OVER NEXT FIVE YEARS

5 Year Appreciation Potential (4E) <u>132.3</u>		<b>P.A.R.</b>	<b>Tot. Ret.</b>
$\frac{5}{100}$ <u>26.5</u> %		<b>Average Yield</b>	<u>0.0%</u>
Average Yield (5B) <u>0.0</u> %		<b>Annual Appreciation</b>	<u>14.4%</u>
Average Total Annual Return Over the Next 5 Years (5C) <u>26.5</u> %		<b>% Compd Ann Rate of Ret</b>	<u>14.4%</u>

# PERT Worksheet-A Graph

Company AFFILIATED COMPUTER SERVI (ACS)

