

2 EVALUATING MANAGEMENT

Company AMGEN, INC.

12/23/05

		1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	LAST 5 YEAR AVG.	TREND		
		1995	1990	1997	1990	1999	2000	2001	2002		2004		UP	DOWN	
/	 % Pre-tax Profit on Sales (Net Before Taxes ÷ Sales) 	41.0	43.0	42.4	44.2	45.4	45.6	48.0	39.2	37.7	37.4	41.6		DOWN	
	8 % Earned on Equity (E/S ÷ Book Value)	29.9	31.0	32.6	32.2	33.3	25.5	23.7	9.2	11.1	14.3	16.8		DOWN	

(AMGN)

3 PRICE-EARNINGS HISTORY as an indicator of the future

's shows how stock p	PRESE	NT PRICE	80.870	HIGH THIS YEAR	86.9	20 LOW TH	HIS YEAR	56.190		
Year	A PR	ICE B	C Earnings Per		E nings Ratio	F Dividend Per	G % Payout	H % High Yield		
	HIGH	LOW	Share	HIGH A ÷ C	LOW B ÷ C	Per Share	F ÷ C X 100	F ÷ B X 100		
2000	80.4	50.0	1.06	75.8	47.2	0.000	0.0	0.0		
2001	75.1	45.4	1.18	63.6	38.5	0.000	0.0	0.0		
2002	62.9	30.6	1.31	48.0	23.4	0.000	0.0	0.0		
2003	72.4	48.1	1.68	43.1	28.6	0.000	0.0	0.0		
2004	66.9	52.0	2.23	30.0	23.3	0.000	0.0	0.0		
TOTAL		226.1		121.1	75.3		0.0			
AVERAGE		45.2		40.4	25.1		0.0			
	ICE EARNINGS RAT		.8 9		ICE EARNINGS RA	TIO	28.3			
	[24.48] Based ING RISK and I				Current	P/E Based o	n Last 4 qt	r. EPS [2. PEG=		
HIGH PRICE 1			-	-		-	-	164.6		
Avg. High P	(3D7 as adj.	7 Louina	te High Earnings/Sha	are	=	 Forecast High Pric 	e\$	(4A1		
(a) Avg. Lo	0 - 1	18.0	X Estimated Low Ear	nings/Share	2.23 2.	86 = \$	51.5			
	////	E7 as adj.)	45.2			¥				
(c) Recent	Severe Market Low Pri	ice =	(3B7) 48.1							
				_						
(d) Price D	ividend Will Support	Present Divd.		.000	_ =	0.0				
Selected Es	ividend Will Support stimate Low Price	Present Divd. High Yield (H)		.000	_ =		- •	51.5 (4B1)		
Selected Es ZONING 164.6 (4A1)	stimate Low Price	High Yield (H)	0	ecast Price Equals	(C)	Range. 1/3 of R	ange =(4	(4B1) 28.3 4CD)		
Selected Es ZONING 164.6 (4A1) (4C2)	timate Low Price High Forecast Pri Lower 1/3 = (4B1)	High Yield (H)	0	ecast Price Equals	(C)		ange =(4	(4B1) 28.3 4CD)		
Selected Es ZONING 164.6 (4A1) (4C2) (4C3)	stimate Low Price High Forecast Pri Lower 1/3 = Middle 1/3 =	High Yield (H)	0	.000 ecast Price Equals 79.8 136.3	(C) (Buy) N (Maybe)	Range. 1/3 of R	ange =(4	(4B1) 28.3 4CD)		
Selected Es ZONING (4A1) (4C2) (4C3) (4C4)	High Forecast Pri Lower 1/3 = (4B1) Middle 1/3 = Upper 1/3 =	High Yield (H) ce Minus 51 51.5 (4) 79.8 136.3		.000 ecast Price Equals 79.8 136.3 164.6	(C) (Buy) N (Maybe) (4A1) (Sell)	Range. 1/3 of R	ange =(4	(4B1) 28.3 (CD) 5%/50%/25%		
Selected Es ZONING 164.6 (4A1) (4C2) (4C3) (4C4) Present Market I	Stimate Low Price High Forecast Pri Lower 1/3 = (4B1) Middle 1/3 = Upper 1/3 = Price of	High Yield (H) ce Minus 51 (4 51.5 79.8 136.3 80	05 Low Fore	.000 ecast Price Equals 79.8 136.3	(C) (Buy) N (Maybe) (4A1) (Sell)	Range. 1/3 of R Note: Ranges	ange =(/	(4B1) 28.3 4CD)		
Selected Es ZONING (4A1) (4C2) (4C3) (4C4) Present Market I UP-SIDE DOWN	stimate Low Price High Forecast Pri Lower 1/3 = Middle 1/3 = Upper 1/3 = Price of High RATIO (Potential)	High Yield (H) ce Minus 51 51.5 (4) 79.8 136.3 136.3 80 ial Gain vs. Risk of L 136.4	0 1.5 Low Fore (B1) to to to .870 oss)	.000 ecast Price Equals 79.8 136.3 164.6 is in	(C) (Buy) N (Maybe) (4A1) (Sell)	Range. 1/3 of R Note: Ranges Hold	ange =(/	(4B1) 28.3 (CD) 5%/50%/25%		
Selected Es ZONING 164.6 (4A1) (4C2) (4C3) (4C4) Present Market I UP-SIDE DOWN High Price	Stimate Low Price High Forecast Pri Lower 1/3 = Middle 1/3 = Upper 1/3 = Price of ISIDE RATIO (Potenti (4A1) 164.6	High Yield (H) ce Minus 51 51.5 (2 79.8 136.3 80 80 ial Gain vs. Risk of L Minus Present Pr	0 5 Low Fore (BB1) to to to to .870 oss) ice80.8'	.000 ecast Price Equals 79.8 136.3 164.6 is in 70	(C) (Buy) N (Maybe) (4A1) (Sell) n the 83.7	Range. 1/3 of R Note: Ranges Hold	ange =(/	(481) 28.3 ICD) 5%/50%/25%		
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AM	GEN	NDQ-	AMGN				R P	ecent Rice	76.78	B P/E RATI	o 23 .	9 (Traili Medi	ng: 27.6 an: 31.0)	RELATIVE P/E RATI		9 DIV'D YLD		Nil	/ALUI LINE	3	
TIMELIN	iess 1	Raised 9	/3/04	High: Low:	7.5 4.3	14.9 7.0	16.6 12.8	17.3 11.2	27.3 11.7	66.4 25.5	80.4 50.0	75.1 45.4	62.9 30.6	72.4 48.1	66.9 52.0	86.9 56.2				t Price 2009	
SAFETY		Raised 6		LEGEN 18	3.0 x "Casł	n Flow″ p s	sh					-							2000	2005	200
TECHNI		Raised 1 = Market)	2/16/05	2-for-1 sp 2-for-1 sp 2-for-1 sp	olit 8/95	e Strength															16
		OJECTIC		2-for-1 sp Options:	olit 11/99 Yes																-10
	Price	Gain	nn'l Total Return	Shaded	area indica	ates recess	ion			*	ԱսՄա	Щ.,.,,,				<u></u>	9				
Low 1	<u>05 (</u>	+90%) +35%)	17% 8%						2-for-	↓ ↓	₽₩₽₩₽	'	hill HILL			1411					+60 +50
nsider	J F M		JAS							, , , , , , , , , , , , , , , , , , ,											40
Options	$\begin{array}{ccc} 0 & 0 & 0 \\ 3 & 2 & 1 \end{array}$	$\begin{smallmatrix}0&0&0\\2&2&0\end{smallmatrix}$	$\begin{smallmatrix}0&0&0\\5&4&0\end{smallmatrix}$																		_20
		1 3 0 Decisio		-														% TO	T. RETUR	N 11/05 VL ARITH.	
o Buy	1 Q2005 542	202005 545	3Q2005 548	Percent	t 60 - 40 -			11.			·	• •	· · · · ·					1 yr.	STOCK 34.8	INDEX 10.4	E
io Sell Hld's(000)	537 843959	507 849729	582 871437	traded	20 🗍	Ահորթո		اللللسل										3 yr. 5 yr.	71.5 27.2	74.6 81.1	<u> </u>
1989	1990 .38	1991 .65	1992	1993 1.28	1994 1.56	1995 1.83	1996 2.10	1997 2.30	1998 2.67	1999 3.28	2000 3.50	2001 3.84	2002 4.28	2003 6.53	2004 8.37	2005 10.15	2006 11.90		E LINE PU	B., INC.	08-1
.23 .04	.38 .10	.05	.31	.38	1.50	.59	.73	2.30	2.67	3.28 1.22	3.50 1.30	3.84 1.48	4.28	2.30	8.37 2.87	3.80	4.45	Sales pe "Cash F	er sn 🍝 low" per :	sh	6.
.02	.08	.16	.26	.31	.39	.48	.60	.69	.82	.99	1.05	1.18	1.39	1.69	2.19	2.95 Nil	3.50 Nil		s per sh		5.
.05	.06	.11	.20	.20	.12	.15	.25	.38	.40	.30	.42	.42	.51	1.06	1.06	.90	.95		ecl'd per ending p		1.
.22	.39	.50	.86	1.09	1.20	1.57	1.80	2.07	2.52	2.97	4.16	4.99	14.19	15.15	15.64	16.40	18.25		lue per sl n Shs Out		30 116
36.81 43.0	1013.3 28.3	1054.9 35.8	1090.6 31.1	1073.7 17.1	1058.6 15.5	1062.8 21.2	1058.8 24.4	1033.2 20.4	1018.4 20.6	1017.9 37.3	1037.4 62.5	1045.8 52.9	1289.1 35.7	1280.1 36.4	1260.0 26.5		1185.0 ures are		i'l P/E Rat		2
3.25	2.10	2.29	1.89	1.01	1.02	1.42	1.53	1.18	1.07	2.13	4.06	2.71	1.95	2.08	1.41	Value estin			P/E Ratio n'I Div'd Y		1
		CTURE a	 Is of 9/30	/05		1939.9	2224.8	2381.0		3340.1	3629.4	4015.7	5523.0	8356.0	10550	12450	14075			ieiu	20:
otal De	ebt \$395	2.0 mill. D	کا Due in 5	rs \$3900 st \$122.5		45.4%	46.9%	45.5%	49.2%	49.0%	48.5%	49.9%	47.6%	45.3%	43.9%	47.0%	48.0%	Operatin	ig Margin		46.
otal de	bt incl. \$	1.7 bill. z	ero coupo	on notes,	ea.	84.2 537.7	100.3 670.2	117.1 725.7	143.8 863.2	176.8 1062.1	211.8 1138.5	265.9 1282.4	447.3 1599.9	686.5 2259.5	734.0 2885.0	850 3740	1000 4285	•	ation (\$mi i t (\$mill)	ill)	1: 6:
				g. 3/1/200 es were e		32.3%	29.3%	27.3%	29.5%	30.0%	32.0%	33.6%	30.7%	28.8%	27.3%	25.0%	25.0%	Income [•]	Tax Rate		24.
nanged	d for new	conv. no	tes.	(10% o	f Cap'l)	27.7% 870.3	30.1% 859.7	30.5% 801.6		31.8% 1234.2	31.4% 2075.0	31.9% 2855.7	29.0% 4874.3	27.0%	27.3% 5013.0	30.0% 3250	30.4% 4175		it Margin Cap'l (\$r	nill)	30. 120
			nnual rent sion Plan	tals \$81.0		177.2	59.0	229.0	223.0	223.0	223.0	223.0	3047.7	3079.5	3937.0	2200	2300	Long-Te	rm Debt (\$mill)	28
	n Stock		9,868 sh			1671.8 29.5%	1906.3 34.3%	2139.3 30.9%	2562.2 31.4%	3023.5 33.0%	4314.5 25.3%	5217.2 23.7%	18286 7.6%	19389 10.1%	19705 12.3%	19925 17.0%	21650 18.0%		ity (\$mill) on Total C		35 16.
		\$94.8 bil	lion (Larg	ge Cap)		32.2%	35.2%	33.9%	33.7%	35.1%	26.4%	24.6%	8.7%	11.7%	14.6%	19.0%	20.0%	Return o	on Shr. Eq	uity	17.
(\$MIL	NT POS .L.)		2003		9/30/05	32.2%	35.2%	33.9%	33.7%	35.1%	26.4%	24.6%	8.7%	11.7%	14.6%	19.0% Nil	20.0% Nil		l to Com Is to Net I	•	17.
Cash As Receiva	ables	10	07.9 1	461.0	5551.0 1664.0	BUSIN	ESS: Am	igen Inc.	uses biote	chnolog	gy to dev	l elop and	manu-	arthritis.	Int'l busi)4 sales.			e: 5.9
Other	ry (FIF	. 5	<u>58.8</u> 1	013.0	1059.0				tic agents on. Import									ex 7/02, Officers &			
Accts P	Assets ayable			507.0	9193.0 497.0	(23%/2	5% of 20	004 sales) for anen	nia relat	ed to car	ncer chei	nother-	1% of s	tock (3/0	5 Proxy).	Chairma	an & CEC	D: K.W. S	harer. Ir	nc.: D
Debt Du Other	Je		<u>919.1</u> 2	477.0	1754.0 2855.0				failure; Ne system, a									enter Dr Internet:			
				157.0					fered												
f change	L RATE (per sh)	10 Yrs.	5 Yr		'08-'10				h. The d by												
ales Cash F		17.5 19.0	% 17.	5% 19	8.5% 9.5% 0.0%				d regu arter a												+1
arning ividen ook Va	ds	18.5 30.5			0.0% 2.5%	from	shar	e net	More	imp	ortant	, it v	vould	marl	ket fo	or <i>Ar</i> a	anesp	. A st	udy is	s weig	ghiı
Cal-			ALES (\$ m		Full				iership anitur												
ndar			Sep.30		Year	mab,	, that	have	vast pi	ofit ₁	ootent	ial.		diabe	etes a	nd ch	ronic	kidne	y dise	ease.	Als
2002	1008 1761	1249 2041	1499 2207	1766 2346	5523 8356				rs sho prof												
2004	2343 2833	2585 3172	2713 3154	2909 3291	10550 12450	deca	nde. 🛛	We b	elieve	shar	e ear	nings	will	gestiv	ve he	eart	failur	e. Th	e res	sults	m
2006	3275	3500	3600	3700	14075				nnuall on a												
Cal- ndar	EAR Mar.31		R SHARE / Sep.30		Full Year				r cuts												
2002	.32	.38	.34	.35	1.39				ses. Tł r this												
003 004	.37 .52	.45 .57	.46 .57	.41 .53	1.69 2.19				rmanco tential		l its 3	- to 5	-year					1 the 1 mak			
2005	.67 .80	.77 .90	.77 .90	.74 .90	2.95 3.50	• Tł	1е Мо	ediĉa	re dru	ıg pi				Amge	en wil	l soor	ı seek	FDA	appro	oval o	of p
Cal-			IVIDENDS		Full				d <i>Sens</i> eliver												
ndar				Dec.31		next	year	aš it	s use	expai	nds fr	om se	evere	ly in	iporta	nt w	ill be	appr	oval o	of de	nos
2001 2002	NO	CASH DI\	/IDENDS						s of l care d												
2003		BEING F				help	Ent	brel p	oenetra	te t	he r	heum	atoid	patie	nts, 1	may j	provid	le the	e basi		
2004					i i	⊢ arthi	ritis (KAI m	ıarket.	Anot	ner n	1116 11/	III ho	arua	e rolle	uit no					
2004 2005						data	shov	ving	the d	rug.	in co	mbin	ation	Keith	A. M	larkev	; Ph.L	5 Dy 2 D. Dec	cembe.	r 23.	200

(A) Preid valacit of boliowing year through 1990; thereafter, calendar-year basis. (B) Pri-mary EPS through 1996; dil. thereafter. Excl. nonrecur. gains/(losses): '94, (10¢); '96, 1¢;

-	
Company's Financial Strength	A++
Stock's Price Stability	60
Price Growth Persistence	55
Earnings Predictability	95

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PERT Worksheet-A

Company <u>AMGEN</u>, INC.

. (AMGN)

	SINCE 1951		QUAF	RTERLY	DATA			LAST 12 MONTHS DATA									
PERIOD	EF	PS	PRE-TAX PROFIT			SAI	ES	INCOME TAX	EPS	PRE-TAX	PRE-TAX PROFIT		INCOME TAX		% CHANG		ЭЕ
T EIRIOD	\$	% CHANGE	\$ MIL	% SALES	% CHANGE	\$ MIL	% CHANGE	RATE	\$	\$ MIL	% SALES	MIL	\$ MIL	% RATE	EPS	PRE-TAX PROFIT	SALES
03/98								28.7						27.6			
06/98								28.7						28.0			
09/98	0.21		322.10	46.0		700.90		31.7						29.1			
12/98	0.22		302.70	40.1		755.00		23.7						28.2			
03/99	0.23		345.70	46.4		745.50		28.1						28.1			
06/99	0.25		382.40	46.6		820.50		29.8	0.90	1,352.90	44.8	3,021.9	383.3	28.3			
09/99	0.27	28.0	403.80	47.7	25.4	847.20	20.9	29.2	0.96	1,434.60	45.3	3,168.2	397.4	27.7			
12/99	0.26	19.8	385.30	41.6	27.3	926.90	22.8	27.2	1.01	1,517.20	45.4	3,340.1	433.4	28.6			
03/00	0.25	8.7	384.70	47.3	11.3	814.10	9.2	29.4	1.03	1,556.20	45.7	3,408.7	449.8	28.9			
06/00	0.28	12.0	439.70	48.1	15.0	914.40	11.4	31.0	1.06	1,613.50	46.1	3,502.6	471.3	29.2	16.7	19.3	15.9
09/00	0.29	9.4	456.00	48.0	12.9	949.50	12.1	31.0	1.08	1,665.70	46.2	3,604.9	493.9	29.6	12.3	16.1	13.8
12/00	0.24	-7.7	375.10	39.4	-2.6	951.40	2.6	30.7	1.06	1,655.50	45.6	3,629.4	505.3	30.5	5.5	9.1	8.3
03/01	0.28	12.0	461.30	51.2	19.9	901.60	10.7	34.1	1.09	1,732.10	46.6	3,716.9	548.7	31.7	6.3	11.3	9.0
06/01	0.30	7.1	485.50	49.2	10.4	986.70	7.9	33.0	1.11	1,777.90	46.9	3,789.2	571.8	32.2	5.2	10.2	8.2
09/01	0.30	3.4	498.30	49.7	9.3	1,003.10	5.6	34.7	1.12	1,820.20	47.4	3,842.8	602.5	33.1	3.7	9.3	6.0
12/01	0.30	25.0	483.80	43.0	29.0	1,124.30	18.2	33.0	1.18	1,928.90	48.0	4,015.7	649.5	33.7	11.3	16.5	10.0
03/02	0.32	14.3	494.10	49.0	7.1	1,008.50	11.9	29.7	1.22	1,961.70	47.6	4,122.6	639.1	32.6	11.9	13.3	10.9
06/02	0.38	26.7	597.60	47.8	23.1	1,249.10	26.6	30.1	1.30	2,073.80	47.3	4,385.0	661.0	31.9	17.1	16.6	15.7
09/02	0.30	0.0	510.30	34.0	2.4	1,499.30	49.5	27.0	1.30	2,085.80	42.7	4,881.2	624.7	29.9	16.1	14.6	27.0
12/02	0.29	-3.3	564.00	31.9	16.6	1,766.10	57.1	30.7	1.29	2,166.00	39.2	5,523.0	636.5	29.4	9.3	12.3	37.5
03/03	0.37	15.6	688.10	39.1	39.3	1,761.20	74.6	27.4	1.34	2,360.00	37.6	6,275.7	680.1	28.8	9.8	20.3	52.2
06/03	0.44	15.8	824.70	40.4	38.0	2,041.10	63.4	28.1	1.40	2,587.10	36.6	7,067.7	732.6	28.3	7.7	24.8	61.2
09/03	0.46	53.3	866.20	39.2	69.7	2,207.70	47.2	28.4	1.56	2,943.00	37.8	7,776.1	843.8	28.7	20.0	41.1	59.3
12/03	0.41	41.4	770.00	32.8	36.5	2,346.00	32.8	28.6	1.68	3,149.00	37.7	8,356.0	886.6	28.2	30.2	45.4	51.3
03/04	0.52	40.5	949.20	40.5	37.9	2,343.00	33.0	27.0	1.83	3,410.10	38.2	8,937.8	956.6	28.1	36.6	44.5	42.4
06/04	0.57	29.5	1,016.80	39.3	23.3	2,584.90	26.6	26.1	1.96	3,602.20	38.0	9,481.6	992.4	27.6	40.0	39.2	34.2
09/04	0.60	30.4	1,063.00	39.2	22.7	2,713.10	22.9	25.5	2.10	3,799.00	38.0	9,987.0	1,018.9	26.8	34.6	29.1	28.4
12/04	0.53	29.3	920.00	31.6	19.5	2,909.00	24.0	24.5	2.22	3,949.00	37.4	10,550.0	1,018.5	25.8	32.1	25.4	26.3
03/05	0.68	30.8	1,166.00	41.2	22.8	2,833.00	20.9	24.8	2.38	4,165.80	37.7	11,040.0	1,051.1	25.2	30.1	22.2	23.5
06/05	0.84	47.4	1,328.00	41.9	30.6	3,172.00	22.7	20.9	2.65	4,477.00	38.5	11,627.1	1,071.4	23.9	35.2	24.3	22.6
09/05	0.81	35.0	1,359.00	43.1	27.8	3,154.00	16.3	25.6	2.86	4,773.00	39.6	12,068.0	1,143.0	23.9	36.2	25.6	20.8
12/05								78.7						37.5			
A	вс	D	E	F	G	Н		J	K L	M	N	0	P	Q	R	S	T

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