

|  |  | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | LAST 5 YEAR AVG. | TREND |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | UP |  |  |  |  |  |  |  |  |  |  | DOWN |
| A | \% Pre-tax Profit on Sales (Net Before Taxes $\div$ Sales) |  | 38.1 | 42.5 | 35.4 | 39.5 | 38.6 | 10.0 | 17.2 | 26.8 | 30.7 | 32.8 | 23.5 | UP |  |
| B | \% Earned on Equity <br> (E/S $\div$ Book Value) | 27.4 | 29.5 | 24.9 | 22.2 | 23.6 | 4.3 | 9.1 | 14.4 | 18.8 | 23.9 | 14.1 | UP |  |

3 PRICE-EARNINGS HISTORY as an indicator of the future


Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might sell. The upside-downside ratio is the key to evaluating risk and reward.
A HIGH PRICE -- NEXT 5 YEARS

$$
\text { Avg. High P/E } \frac{30.2}{(3 D 7 \text { as adj.) } 0} \times \text { Estimate High Earnings/Share }
$$

B LOW PRICE -- NEXT 5 YEARS

| (a) Avg. Low P/E $\frac{16.5}{} 15.0$ |  |  |
| :--- | :---: | :---: |
|  | X Estimated Low Earnings/Share |  |
| (b) Avg. Low Price of Last 5 Years $=$ | 17.7 |  |
| (c) Recent Severe Market Low Price $=$ |  | 16.8 |

$1.46 \quad 1.34$
= \$
20.1
(c) Recent Severe Market Low Price $=$
$\qquad$

$$
\begin{align*}
& 0.400  \tag{4~B1}\\
& \hline 0.015
\end{align*}
$$ $=$ $\qquad$ $=\$$

| 16.8 |
| :---: |
| $(4 \mathrm{~B} 1)$ |
| 6.6 |
| $(4 \mathrm{CD})$ |

## C ZONING

(d) Price Dividend Will Support
0.400
0.015 $=\$$ 43.2 High Forecast Price Minus 16.8 Low Forecast Price Equals 26.5 Range. $1 / 3$ of Range $=$ (4CD)
(4C2) Lower $1 / 3=$
(4B1)
16.8
(4C3) Middle $1 / 3=$
(4C4) Upper $1 / 3=$
23.4
36.6
(4B1) to $\qquad$ (Buy) Note: Ranges changed to 25\%/50\%/25\%
to
to $\qquad$
43 . 2 $\qquad$ (Maybe)

Present Market Price of
19.000
is in the $\qquad$
Buy
${ }_{(4 \mathrm{C} 5)}$ $\qquad$ ed to
/50\%/25\%

UP-SIDE DOWN-SIDE RATIO (Potential Gain vs. Risk of Loss)

| High Price $\quad 4 \mathrm{~A} 1) \quad 43.2$ | Minus Present Price | 19.000 |  |
| :--- | :--- | :--- | :--- |
| Present Price $\quad 19.000$ | Minus Low Price | $(4 \mathrm{~B} 1)$ | 16.8 |

$\qquad$
24.2
2.3
10.8 $\qquad$ To 1

E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.)
High Price (4A1) 43.2

| Present Market Price 19.000 |
| :--- | :--- |

$\qquad$ ) $\times 100=($
227.4
) -
$-100=$
127.4
(4E)
Present Market Price 19.000
(4D)

Relative Value: 60.7\% Proj. Relative Value: 55.1\%
5-YEAR POTENTIAL This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks.


B AVERAGE YIELD OVER NEXT 5 YEARS

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Printed: 07/02/06 10:18 AM Prepared by: MG Using The Investor's Toolkit

| $\mathrm{N}^{2}$ | $\underline{1}$ | －IN |  |  |  |  |  | $\begin{aligned} & \text { CNT } \\ & \hline \text { CE } \end{aligned}$ | $9.4$ | P／E RATIO |  | $\left(\begin{array}{l} \text { Traili } \\ \text { Medi } \end{array}\right.$ | $\begin{aligned} & \text { ng: } 13.9 \\ & \text { an: } 26.0) \end{aligned}$ | $\begin{aligned} & \text { RELATIVI } \\ & \text { PEE RATI } \end{aligned}$ | $0,9$ | $\begin{aligned} & \text { DIV'D } \\ & \text { YLD } \end{aligned}$ | $2.1$ | $\%$ | ALUE <br> LINE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIMELIN | ESS 4 | Lowered | ／10106 | High： Low： | $\begin{aligned} & 9.8 \\ & 3.9 \\ & \hline \end{aligned}$ | $\begin{array}{r} 17.7 \\ 6.2 \\ \hline \end{array}$ | 25.5 15.7 | $\begin{aligned} & 31.5 \\ & 16.4 \end{aligned}$ | $\begin{aligned} & 44.8 \\ & 25.1 \end{aligned}$ | $\begin{aligned} & 75.8 \\ & 29.8 \end{aligned}$ | $\begin{aligned} & 38.6 \\ & 19.0 \end{aligned}$ | $\begin{aligned} & \hline 36.8 \\ & 13.0 \end{aligned}$ | $\begin{aligned} & \hline 34.5 \\ & 14.9 \end{aligned}$ | $\begin{aligned} & 34.6 \\ & 19.6 \end{aligned}$ | $\begin{aligned} & \hline 28.8 \\ & 21.9 \end{aligned}$ | $\begin{aligned} & 16.6 \\ & 19.3 \end{aligned}$ |  |  | Target Price 2009 2010 | Range 2011 |
| SAFET | 3 | New 7／27 |  | LEGEN | 3．9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | －120 |
| TECHN | AL |  |  | $\cdots$ | ve Pris | Strength |  |  |  |  |  |  |  |  |  |  |  |  |  | 100 |
| TECH |  | Raised 4／ |  | 2－for－1 | ， |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 80 |
| BETA | 35 （1．00 | Market） |  | 2－for－1 ${ }^{\text {dp }}$ | 6／95 |  |  |  |  | H1111 |  |  |  |  |  |  |  |  |  | 64 |
|  | 9－11 PR | JECTIO |  | － | lit 7997 |  |  |  | or－1 | 11｜ |  |  |  |  |  |  |  |  |  | 48 |
|  | ， | A | n＇I Total | 2－for－1 sp | it 7100 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 48 |
|  | Price | ain | Return | Options： | Yes |  |  |  | －｜｜$\left.\right\|^{1}$ |  |  |  |  |  |  |  |  |  |  | －32 |
| $\begin{array}{\|l\|l} \text { High } \\ \text { Low } \end{array}$ | $\begin{array}{rr} 50 \\ 35 & (+1 \\ \hline \end{array}$ | $\begin{aligned} & 55 \%) \\ & \hline 80 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & 28 \% \\ & 18 \% \end{aligned}$ | Shaded | area indi |  |  |  | $1 \\|_{\mid}$ |  |  |  | $\mathrm{I}^{1}$ |  |  |  |  |  |  | 24 |
| Insider | Decisi |  |  |  |  |  |  | 有 |  | 4 |  |  |  |  |  | － |  |  |  | 20 |
|  | M J J | S 0 | N D J |  |  |  |  | ＋ |  |  |  |  |  |  |  |  |  |  |  | 16 |
| to Buy | 001 | 00 | N 12 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 12 |
| Options to Sell | $\begin{array}{lll}0 & 0 & 5 \\ 2 & 0 & 5\end{array}$ | $\begin{array}{ll}0 \\ 0 & 0 \\ 0\end{array}$ | $\begin{array}{llll}0 & 2 & 2 \\ 0 & 4 & 2\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institut | tional D | cision |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \％TOT | ．RETURN 3／06 | －8 |
|  | 222005 | 302005 | 402005 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | STOCK VLARITH |  |
| to Buy | 577 | 611 | 612 | shares |  |  | ＋ |  |  |  |  |  |  |  |  |  |  | 1 yr ． | －15．0 20.7 |  |
| to Sell | 679 | 652 | 678 | traded |  |  |  | ${ }^{\text {＋1 }}$ | 叫 |  |  |  | 星 | ＊ |  |  |  | 3 yr ． | $\begin{array}{rr}22.8 & 114.0 \\ -235\end{array}$ |  |
| Hld＇s（0000） | 3517635 | 431021 | 3364637 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 5 yr ． | －23．5 88.6 |  |
| 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | $\bigcirc{ }^{\circ} \mathrm{VAL}$ | LINE PUB．，INC． | 09－11 |
| ． 61 | ． 73 | ． 87 | 1.31 | 1.74 | 2.47 | 3.17 | 3.85 | 3.96 | 4.41 | 5.02 | 3.97 | 4.07 | 4.65 | 5.47 | 6.55 | 6.50 | 7.20 | Sales p | sh | 9.25 |
| ． 15 | ． 19 | ． 24 | ． 45 | ． 54 | ． 74 | 1.07 | 1.40 | 1.36 | 1.68 | 2.07 | 1.16 | 1.24 | 1.59 | 1.94 | 2.20 | 2.00 | 2.30 | ＂Cash FI | ow＂per sh | 3.25 |
| ． 10 | ． 12 | ． 16 | ． 32 | ． 37 | ． 49 | ． 73 | ． 97 | ． 89 | 1.17 | 1.53 | ． 53 | 51 | ． 86 | 1.16 | 1.40 | 1.15 | 1.35 | Earnings | per sh A | 2.10 |
|  |  | ． 00 | ． 01 | ． 01 | ． 02 | ． 02 | ． 03 | ． 03 | ． 05 | ． 07 | ． 08 | ． 08 | ． 08 | ． 16 | ． 32 | ． 40 | ． 40 | Div＇ds D | ecl＇d per sh ${ }^{\text {B }}$ | ． 50 |
| ． 11 | ． 15 | ． 18 | ． 29 | ． 37 | ． 54 | ． 46 | 69 | ． 54 | ． 51 | ． 99 | 1.09 | 72 | ． 56 | ． 61 | 1.00 | 1.15 | 1.20 | Cap＇I Sp | ending per sh | 1.40 |
| ． 56 | ． 68 | ． 81 | 1.12 | 1.40 | 1.85 | 2.57 | 2.96 | 3.53 | 4.88 | 5.55 | 5.36 | 5.40 | 5.83 | 6.17 | 6.10 | 6.30 | 6.75 | Book Val | lue per sh | 9.50 |
| 6388.8 | 6525.5 | 6697.3 | 6688.0 | 6608.0 | 6568.0 | 6568.0 | 6512.0 | 6630.0 | 6668.0 | 6721.0 | 6690.0 | 6570.0 | 6487.0 | 6253.0 | 5919.0 | 5950.0 | 5900.0 | Common | Shs Outst＇g ${ }^{\text {c }}$ | 5850.0 |
| 12.3 | 12.2 | 12.3 | 11.3 | 10.7 | 13.9 | 14.2 | 20.6 | 24.3 | 29.5 | 36.1 | 55.0 | 45.8 | 27.5 | 22.1 | 17.8 | Bold figur | res are | Avg An | I P／E Ratio | 20.0 |
| ． 91 | ． 78 | ． 75 | ． 67 | ． 70 | ． 93 | ． 89 | 1.19 | 1.26 | 1.68 | 2.35 | 2.82 | 2.50 | 1.57 | 1.17 | 95 | Value |  | Relative | P／E Ratio | 1.35 |
|  |  | ．2\％ | ．3\％ | ．4\％ | ．3\％ | ．2\％ | ．1\％ | ．1\％ | ．1\％ | ．1\％ | ．3\％ | ．3\％ | ．3\％ | ．6\％ | 1．3\％ | estima |  | Avg Ann | ＇I Div＇d Yield | 1．2\％ |
| CAPITAL STRUCTURE as of 12／31／05 <br> Total Debt $\$ 2419$ mill．Due in 5 Yrs $\$ 1310$ mill． <br> LT Debt $\$ 2106$ mill．LT Interest $\$ 125$ mill． <br> （ $6 \%$ of Cap＇l） |  |  |  |  |  | 20847 | 25070 | 26273 | 29389 | 33726 | 26539 | 26764 | 30141 | 34209 | 38826 | 38600 | 42500 | Sales（\＄r | mill） | 54000 |
|  |  |  |  |  |  | 45．3\％ | 48．2\％ | 43．2\％ | 46．8\％ | 45．2\％ | 33．6\％ | 36．0\％ | 43．5\％ | 43．6\％ | 42．3\％ | 40．0\％ | 41．0\％ | Operatin | g Margin | 46．0\％ |
|  |  |  |  |  |  | 1888.0 | 2192.0 | 2807.0 | 3186.0 | 3249.0 | 4131.0 | 4676.0 | 4651.0 | 4590.0 | 4345.0 | 4700 | 5000 | Deprecia | ation（\＄mill）${ }^{\text {D }}$ | 5900 |
|  |  |  |  |  |  | 5157.0 | 6945.0 | 6178.0 | 8044.0 | 10669 | 3631.0 | 3457.0 | 5641.0 | 7516.0 | 8675.7 | 7265 | 8525 | Net Profi | （\＄mill） | 13225 |
| Leases，Uncapitalized Annual rentals \＄124．0 mill． |  |  |  |  |  | 35．0\％ | 34．8\％ | 33．6\％ | 34．3\％ | 30．2\％ | 37．2\％ | 25．9\％ | 24．2\％ | 27．8\％ | 31．3\％ | 32．0\％ | 31．0\％ | Income T | Tax Rate | 31．0\％ |
|  |  |  |  |  |  | 24．7\％ | 27．7\％ | 23．5\％ | 27．4\％ | 31．6\％ | 13．7\％ | 12．9\％ | 18．7\％ | 22．0\％ | 22．3\％ | 18．8\％ | 20．1\％ | Net Profi | t Margin | 24．5\％ |
| Pension Assets－12／04 \＄279 mill．Oblig．\＄369 mill． |  |  |  |  |  | 8821.0 | 9847.0 | 7671.0 | 10720 | 12500 | 11063 | 12330 | 16003 | 16052 | 11960 | 10900 | 8205 | Working | Cap＇I（\＄mill） | 9225 |
| Pfd Stock None |  |  |  |  |  | 728.0 | 448.0 | 702.0 | 955.0 | 707.0 | 1050.0 | 929.0 | 936.0 | 703.0 | 2105 | 2000 | 2000 | Long－Ter | m Debt（\＄mill） | 2000 |
|  |  |  |  |  |  | 16872 | 19295 | 23377 | 32535 | 37322 | 35830 | 35468 | 37846 | 38579 | 36180 | 37430 | 43995 | Shr．Equit | ity（\＄mill） | 56605 |
| Com．Stock 5，919，000，000 shs． |  |  |  |  |  | 29．4\％ | 35．2\％ | 25．7\％ | 24．1\％ | 28．1\％ | 9．9\％ | 9．6\％ | 14．6\％ | 19．2\％ | 22．7\％ | 18．5\％ | 22．0\％ | Return 0 | n Total Cap＇l | 23．0\％ |
|  |  |  |  |  |  | 30．6\％ | 36．0\％ | 26．4\％ | 24．7\％ | 28．6\％ | 10．1\％ | 9．7\％ | 14．9\％ | 19．5\％ | 24．0\％ | 19．5\％ | 23．0\％ | Return on | S Shr．Equity | 24．0\％ |
| MARKET CAP：\＄115 billion（Large Cap） |  |  |  |  |  | $\begin{array}{r} 29.7 \% \\ 3 \% \end{array}$ | 35．1\％ | 25．5\％ | 23．6\％ | 27．3\％ | 8．6\％ | 8．2\％ | 13．5\％ | 16．8\％ | 18．5\％ | 12．5\％ | 17．0\％ | Retained | to Com Eq | 18．0\％ |
| CURRENT POSITION （\＄MILL．） |  |  | 2003 | 2004 12／31／05 |  |  | 3\％ | 4\％ | 5\％ | 4\％ | 15\％ | 15\％ | 9\％ | 14\％ | 23\％ | 35\％ | 25\％ | All Div＇ds | to Net Prof | 24\％ |


| Cash Assets | 16164 | 17172 | 12772 |
| :--- | ---: | ---: | ---: |
| Receivables | 2960 | 2999 | 3914 |
| Inventory（FIFO） | 2519 | 2621 | 3126 |
| Other | 1239 | 1540 | 1382 |
| Current Assets | 22882 | 24332 | 21194 |
| Accts Payable | 1660 | 1943 | 2249 |
| Debt Due | 305 | 201 | 313 |
| Other | 4914 | 5862 | 6672 |
| Current Liab． | 6879 | 8006 | 9234 |


| ANNUAL RATES | Past | Past | Est＇d＇02－＇04 |
| :--- | :---: | :---: | :---: |
| of change（per sh） | 10 Yrs． | 5 Yrs． | to＇09．＇11 |
| Sales | $13.5 \%$ | $3.0 \%$ | $10.0 \%$ |
| ＂Cash Flow＂ | $14.5 \%$ | $1.5 \%$ | $11.0 \%$ |
| Earnings | $11.5 \%$ | $-3.5 \%$ | $14.0 \%$ |
| Dividends | $26.5 \%$ | $25.5 \%$ | $24.5 \%$ |
| Book Value | $18.0 \%$ | $9.0 \%$ | $7.5 \%$ |


| Cal－ endar | QUARTERLY SALES（\＄mill．） |  |  |  | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar． 31 | Jun． 30 | Sep． 30 | Dec． 31 |  |
| 2003 | 6751 | 6816 | 7833 | 8741 | 30141 |
| 2004 | 8091 | 8049 | 8471 | 9598 | 34209 |
| 2005 | 9434 | 9231 | 9960 | 10201 | 38826 |
| 2006 | 8900 | 9000 | 10000 | 10700 | 38600 |
| 2007 | 9800 | 10000 | 11000 | 11700 | 42500 |
| Cal－ endar | EARNINGS PER SHARE A |  |  |  | Full Year |
|  | Mar． 31 | Jun． 30 | Sep． 30 | Dec． 31 |  |
| 2003 | ． 14 | ． 14 | ． 25 | ． 33 | ． 86 |
| 2004 | ． 26 | ． 27 | ． 30 | ． 33 | 1.16 |
| 2005 | ． 35 | ． 33 | ． 32 | ． 40 | 1.40 |
| 2006 | ． 22 | ． 23 | ． 26 | ． 44 | 1.15 |
| 2007 | ． 27 | ． 28 | ． 31 | ． 49 | 1.35 |
| al－ | QUARTERLY DIVIDENDS PAID ${ }^{\text {B }}$ |  |  |  | Full |
| endar | Mar． 31 | Jun． 30 | Sep． 30 | Dec． 31 | Year |
| 2002 | ． 02 | ． 02 | ． 02 | ． 02 | ． 08 |
| 2003 | ． 02 | ． 02 | ． 02 | ． 02 | ． 08 |
| 2004 | ． 04 | ． 04 | ． 04 | ． 04 | ． 16 |
| 2005 | ． 08 | ． 08 | ． 08 | ． 08 | ． 32 |
| 2006 | ． 10 |  |  |  |  |

## BUSINESS：Intel Corporation is a leading manufacturer of in－ tegrated circuits．Markets served：primarily makers of personal computers；also communications，industrial automation，military， and other electronic equipment．Main products：microprocessors （notably，the Pentium series），microcontrollers，and memory chips Also sells computer modules and boards，and network products

We have Iowered Intel stock＇s Timeli－ ness rank by 2 notches since our J an－ uary review．Thus，these shares are now ranked to be market laggards in the year ahead．In early March，management an－ nounced that first－quarter revenues would be in a range of $\$ 8.7$ billion－$\$ 9.1$ billion compared to its prior guidance of $\$ 9.1$ bil－ lion－$\$ 9.7$ billion．We attribute the revenue reduction to lackluster end demand and market－share losses to arch rival Ad－ vanced Micro Devices．INTC shares have fallen in price by about $25 \%$ over the past three months．

## We don＇t look for comparisons to be

 favorable until the December quarter． It will likely take Intel a couple of quarters to iron out its short－term diffi－ culties．It appears that AMD has been tak ing market share away from the company in the business computing（server）market， as its product（Opteron）has registered strong demand in that arena compared to Intel＇s Itanium brand．What＇s more，we look for industrywide sales growth of per－ sonal computers to slow from $15.5 \%$ in 2005，to about $10 \%$ this year．Neverthe－ less，Intel has encountered problems suchForeign business：about $81 \%$ of＇ 04 sales．R\＆D： $14.0 \%$ of sales． ＇04 depreciation rate： $11.5 \%$ ．Has about 85,000 employees； 230，000 shareholders．Officers／directors own 3．5\％of stock（3／06 proxy）．Chairman：Craig Barrett．Pres．and CEO：Paul Otellini．In－ corp．：Delaware．Address： 2200 Mission College Blvd．，Santa Clara， CA 95052－8119．Telephone：408－765－8080．Web：www．intc．com．
as this before，where AMD appeared to have gained the upper hand with superior products and／or service．Nevertheless， most times，Intel has battled back and fared very well against its arch rival．We see no reason why this time should be any different．Intel has a stellar balance sheet with strong cash flow and little debt．Its capital spending budget of about $\$ 6.9$ bil－ lion this year will likely result in a strong new product pipeline across many dif－ ferent segments，which should help it regain lost market share．Not only that， the company is ramping up 65－nanometer microprocessor production，which will re－ sult in cost savings and increased yields．
Intel＇s 3－to 5 －year earnings prospects are still strong，in our opinion．Likely avenues for growth over that timeframe include Intel＇s Hermon processor，which will be used in next－generation Blackberry devices．Too，the Digital Home segment should receive a boost from strong demand for digital televisions and digital media re－ corders in the years ahead．These shares offer solid recovery potential for the 3－to 5－year pull．
Alan G．House
（A）Dil．egs．Excl．nonrecurr．gains（losses）： 91，1c：＇92．（1c）；＇93，1c；＇94，8c；＇95，2¢；＇98，
 03，（14）．Next egs．report mid－July．
（B）Dividends historically paid in early March，（D）Does not include amortization of goodwill early June，early September，and early Decem－and other acq．－related intangibles． ber．Dividend reinvestment plan available （C）In millions，adjusted for stock splits．

Company＇s Financial Strength Stock＇s Price Stability Price Growth Persistence
Earnings Predictability

## PERT Worksheet-A Graph

 1999199919992000200020002000200120012001200120022002200220022003200320032003200420042004200420052005200520052006

