

Stock Selection Guide ®

The most widely used aid to good investment judgment

Company OCCIDENTAL P	ETROLEUM CO	RP	Da	te 06/	30/06
Prepared by jah		Data tak	en from	NAI	C Data
Where traded NYSE	Major pr	oduct/se	ervice _	Integr	rated
CAPITALIZATION Outstanding	Amounts	Ref	erence _		
Preferred(\$M)	0.0	% Ir	nsiders	% Inst	itution
Common(M Shares)	428.3		0.0	0	.0
Debt(\$M) 3,528.0	% to Tot.Cap.	18.1	% Potent	ial Dil.	None



(5B)

		1006	1997	1998	1999	2000	2001	2002	2003	2004	2005	LAST 5	TRE	ND
		1990	1991	1990	1999	2000	2001	2002	2003	2004	2005	YEAR AVG.	UP	DOWN
A	% Pre-tax Profit on Sales (Net Before Taxes ÷ Sales)	9.0	-14.5					26.8	31.6	38.8	44.2	35.3	UP	
Е	% Earned on Equity (E/S ÷ Book Value)	15.6	4.3	3.3	7.4	27.9	23.6	16.4	20.6	24.1	25.6	22.0	UP	

PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is a building block for translating earnings into future stock prices.

		PRESE	NT PRICE	102.550 H		102.550 HIGH THIS YEAR 108.52			20 LOW THIS YEAR		
	Year	A PRICE B		C Earnings Per		D Price Earni	E ings Ratio	F Dividend	G % Payout	H % High Yield	
		HIGH	LOW	Share		HIGH A ÷ C	LOW B ÷ C	Per Share	F ÷ C X 100	F ÷ B X 100	
1	2001	31.1	21.9	3.55		8.8	6.2	1.000	28.2	4.6	
2	2002	30.8	23.0	2.74	1	11.2	8.4	1.000	36.5	4.3	
3	2003	43.0	27.2	4.21		10.2	6.5	1.040	24.7	3.8	
4	2004	60.8	42.0	6.41		9.5	6.6	1.100	17.2	2.6	
5	2005	89.8	54.2	9.56		9.4	5.7	1.290	13.5	2.4	
6	TOTAL		168.3			37.9	25.0		120.1		
7	AVERAGE		33.7			9.5	6.3		24.0		
8	AVERAGE PRI	CE EARNINGS RATI	O 7 .	. 9	9	CURRENT PRIC	E EARNINGS RA	ПО	10.0		

Proj. P/E [8.92] Based on Next 4 qtr. EPS [11.49] Current P/E Based on Last 4 qtr. EPS [10.26]

EVALUATING RISK and REWARD over the next 5 years Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might sell. The upside-downside ratio is the key to evaluating risk and reward. A HIGH PRICE -- NEXT 5 YEARS 9.5 18.08 Avg. High P/E X Estimate High Earnings/Share = Forecast High Price \$ (4A1) (3D7 as adi.) **B LOW PRICE -- NEXT 5 YEARS** 9.56 (a) Avg. Low P/E 6.3 X Estimated Low Earnings/Share 10.26 = \$ 64.6 (3E7 as adi. (b) Avg. Low Price of Last 5 Years = 33.7 (3B7) (c) Recent Severe Market Low Price = 42.0 1.440 31.5 Present Divd. (d) Price Dividend Will Support 0.046 High Yield Selected Estimate Low Price C ZONING 171.8 26.8 64.6 107.2 High Forecast Price Minus Low Forecast Price Equals Range. 1/3 of Range = (4A1) (4C2) Lower 1/3 = 64.6 91.4 (4B1) (Buy) Note: Ranges changed to 25%/50%/25% (4C3) Middle 1/3 = 91.4 145.0 (Maybe) (4C4) Upper 1/3 = 145.0 171.8 (4A1) (Sell) 102.550 Hold Present Market Price of is in the Range D UP-SIDE DOWN-SIDE RATIO (Potential Gain vs. Risk of Loss) High Price (4A1) Minus Present Price 102.550 171.8 69.3 1.8 To 1 64.6 102,550 Present Price Minus Low Price (4B1) 38.0 E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.) 171.8 High Price (4A1) 67.5 167.5 1.675) X 100 = (% Appreciation 102.550 Present Market Price (4E) Relative Value: 126.6% Proj. Relative Value: 113.0% 5-YEAR POTENTIAL This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks. Note: Results are expressed as a simple rate; use the table below to convert to a compound rate. 1.440 A Present Full Year's Dividend \$

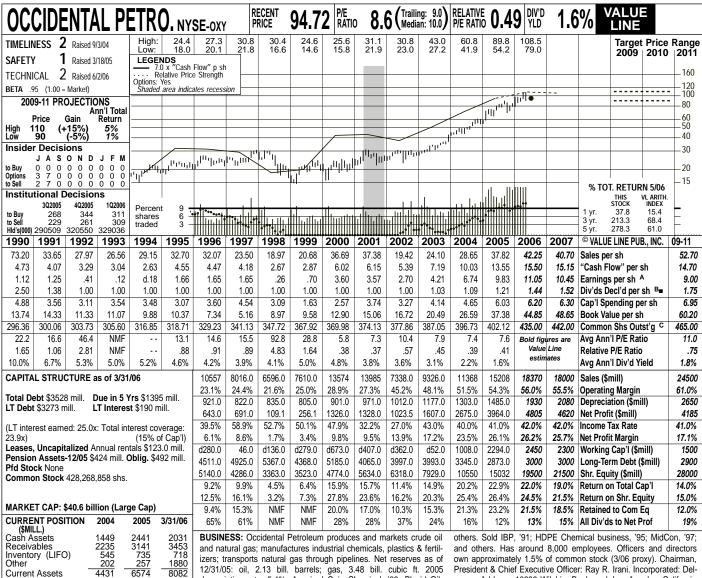
1.4 X 100 = Present Yield or % Returned on Purchase Price Present Price of Stock 102.550 **B AVERAGE YIELD OVER NEXT 5 YEARS** Avg. Earnings Per Share Next 5 Years 14.41 X Avg. % Payout (3G7) 24.0 345.8 3.4

C ESTIMATED AVERAGE ANNUAL RETURN OVER NEXT FIVE YEARS

5 Year Appreciation Potential (4E) 67.5					P.A.R.	Tot. Ret.
5		13.5	%	Average Yield	d 3.0%	2.5%
Average Yield (5B)		3.4	— %	Annual Appreciation	6.9%	10.9%
Average Total Annual Return Over the Next 5 Years		16.9	_ %	% Compd Ann Rate of Ret	9.9%	13.4%

Present Price \$

102.550



12/31/05: oil, 2.13 bill. barrels; gas, 3.48 bill. cubic ft. 2005 depreciation rate: 5.4%. Acquired Cain Chemical, '88; Placid Oil, '94; Elk Hills, '98; Altura Energy, '00; Vintage Petroleum, '06; and

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4280 Current Liab. 5655 Past Est'd '03-'05 ANNUAL RATES Past 5 Yrs. 3.5% 21.5% 35.5% 10 Yrs. to '09-'11 10.0% of change (per sh) Sales "Cash Flow" 11.5% 29.0% 6.0% 4.5% Earnings Dividends Book Value 1.0% 10.5% 8.0% 13.5%

1557

3423

459

2069

46 2165 2335 255

3065

Accts Payable Debt Due

Cal- endar	QU/ Mar.31	ARTERLY : Jun.30	SALES (\$ r Sep.30	nill.) Dec.31	Full Year
2003	2371	2266	2319	2370	9326
2004	2557	2724	3005	3082	P11368
2005	3303	3518	4057	4330	15208
2006	4570	4600	4600	4600	18370
2007	4700	4600	4400	4300	18000
Cal-	EA	RNINGS F	ER SHARI	A	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2003	1.15	1.01	1.16	.89	4.21
2004	1.24	1.48	1.91	2.11	6.74
2005	2.16	2.12	2.69	2.86	9.83
2006	2.87	2.80	2.70	2.68	11.05
2007	2.65	2.60	2.60	2.60	10.45
Cal-	QUAR	TERLY DIV	IDENDS P	AID B■	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2002	.25	.25	.25	.25	1.00
2003	.25	.26	.26	.26	1.03
2004	.26	.275	.275	.275	1.09
2005	.275	.31	.31	.31	1.21
2006	.36	.36			

Occidental Petroleum's core oil and gas division continues to register excellent results. This has come about partly by surging, though volatile, price realizations (reflecting geopolitical un-certainty in Iran, Nigeria, and elsewhere). What's more, production is benefiting from the recent purchase of Vintage Petroleum, output from Libya (reentered by the company in 2005), and the acquisition of certain Permian Basin assets last year. Heightened operating costs have provided somewhat of an offset to earnings, but this is to be expected as the company expands. Things are going well for the chemi-

cals unit, too. Margins for chlor-alkali and polyvinyl chloride resins have widened nicely, largely the result of increased sales prices. But performance continues to be weighed down somewhat by higher energy and feedstock costs.

On a consolidated basis, share net stands to climb to \$11.05 in 2006, which would be a record. The bottom line may approximate the current level next year, assuming that commodity prices stay fairly healthy, of course.

The operations in Ecuador seized by that country's government because of allegations that Occidental sold a stake in a certain asset without authorization. The company is seeking to resolve this matter via arbitration, but when and what the outcome will be is hard to determine. In any event, we have factored in a 7% drop in total output as a result. But we don't expect a long-term impact, due to additional acquisitions and Oxy's enhanced oil recovery projects at existing

plants.

We are optimistic about the company's performance over the next three to five years, though energy prices may come down from current levels because of greater supply. In prior years, Oxy swapped or divested many low-margin oil and gas properties and formed some key pacts for the chemicals business. These moves have placed Occidental in a position to generate steady production growth

going forward.

The excellent-quality stock is favorably ranked for Timeliness. But longterm appreciation potential is limited at the recent quotation.

Frederick L. Harris, III June 16, 2006

(A) Based on average shrs until '97, basic shrs after. Excl. extra. gains (losses): '90, (2¢); '91, 48¢; '92, (1¢); '93, (4¢); '96, (9¢). Disc. ops.: '91, (21¢); '92, (\$2.06); '97, (\$1.82); '98, 11¢;

'02, (21¢); '04, (10¢); '05, 1¢; '06, 3¢. Nonrec.: '90, (\$6.92); '92, (31¢); '93, 72¢; '94, (18¢); '95, (36¢); '96, 9¢; '97, (\$1.42); '98, 62¢; '99, 54¢; '00, 66¢; '01, (47¢); '02, 12¢; '03, (22¢); '04,

(17¢); '05, \$3.24. Next egs rpt. late July. (B) Div'd paid in mid-Jan., April, July, Oct. ■ Div'd reinvest. plan. (C) In mill. (D) Restated to reflect discont. ops.

Company's Financial Strength Stock's Price Stability A+ 85 Price Growth Persistence **Earnings Predictability** 30

PERT Worksheet-A Graph

