

2 EVALUATING MANAGEMENT

Company SYNOVUS FINANCIAL CORP.

(SNV)

11/09/05

		1005	1995	1996	1997	1998	1999	2000	2001	2002	2002	2004	LAST 5	TREND	
		1995	1990	1997	1990	1999	2000	2001	2002	2003	2004	YEAR AVG.	UP	DOWN	
A	% Pre-tax Profit on Sales (Net Before Taxes ÷ Sales)	26.7	27.8	29.1	30.8	29.3	31.5	33.5	31.3	30.9	30.6	31.5		DOWN	
E	% Earned on Equity (E/S ÷ Book Value)	16.7	17.5	18.0	17.7	17.9	18.3	18.3	18.1	17.2	16.2	17.6		DOWN	

3 PRICE-EARNINGS HISTORY as an indicator of the future This shows how stock prices have fluctuated with earnings and dividends. It is a building block for translating earnings into future stock prices.

		PRES	ENT PRICE	27.370	HIG	H THIS YEAR		100	LOW TH	IS YEAR	26.300
		A	B	C Earnings		D Drice Form	E in an Datio	Div	F	G	Н
	Year	HIGH	LOW	- Per Share		Price Earn HIGH A ÷ C	LOW B ÷ C	-	idend Per hare	% Payout F ÷ C X 100	% High Yield F ÷ B X 100
Ī	2000	27.4	14.0	0.91		30.1	15.4	0.	440	48.4	3.1
İ	2001	34.7	22.8	1.05		33.0	21.7	0.	510	48.6	2.2
	2002	31.9	16.5	1.23		25.9	13.4	0.	590	48.0	3.6
	2003	29.3	17.2	1.28		22.9	13.4	0.	660	51.6	3.8
	2004	29.1	22.5	1.38		21.1	16.3	0.	693	50.2	3.1
	TOTAL		93.0			100.0	51.4			246.8	
	AVERAGE		18.6			25.0	17.1			49.4	
	AVERAGE PRI	ICE EARNINGS RA	TIO 21	.1	9 (CURRENT PRIC	Ce earnings f	RATIO		17.2	-
	EVALUATI	ING RISK and	ed on Next 4 REWARD ove	r the next 5	years	8					tr. EPS [1. PEG=
	, in the second s		every 5 years, calculations	are made of how high	h and hou	w low the stock migh	nt sell. The upside-dou	wnside ratio is	s the key to eva	aluating risk and rew	vard.
4	Avg. High P/	0- 0	21.0 X Estima	te High Earnings/	Share	3	.11	- Forecas	t High Price	\$	65.3
		(3D7 as a	/ Louina	te rigit camings/	Share			= FUIECas	t High Flice	φ	(4A1)
	(a) Avg. Lov	w P/E 17.1		X Estimated Low	Earning	gs/Share	1.38 1	.59	= \$	25.4	
		w Price of Last 5 Yea	3E7 as adj.) IrS =	18.6							
	(c) Recent S	Severe Market Low F	Price =	(3B7) 17.2							
	(-)										
	()		Present Divd	=	0.7	30	=	19.0			
		ividend Will Support	Present Divd. High Yield (H)	=	0.7		=	19.0		- \$	19.0
	Selected Es	ividend Will Support stimate Low Price	High Yield (H)		0.0	38	=		=	= \$	(4B1)
	Selected Es ZONING 65.3 (4A1)	stimate Low Price	rice Minus	9.0 Low F	0.0	38 st Price Equals	=	BRange	e. 1/3 of Ra	nge =	(4B1) 11.6 (4CD)
	Selected Es CONING 65.3 (4A1) (4C2)	timate Low Price High Forecast F Lower 1/3 = (4 <u>B1</u>	High Yield (H) rice Minus 19.0	9.0 Low F 4B1) to	0.0 Forecas	38 st Price Equals 30.6	(C)	B Range Note: 1	e. 1/3 of Ra	nge =	(4B1) 11.6
	Selected Es 2 ZONING 65.3 (4A1) (4C2) (4C2)	stimate Low Price High Forecast F Lower 1/3 = (4 <u>81</u> Middle 1/3 =	High Yield (H)	9.0 Low F 481) toto	0.0	st Price Equals 30.6 53.7	(C) (Buy) (Maybe)	B Range Note: 1	e. 1/3 of Ra	nge =	(4B1) 11.6 (4CD)
	Selected Es 2 ZONING 65 · 3 (4A1) (4C2) (4C3) (4C3)	timate Low Price High Forecast F Lower 1/3 = (4B1 Middle 1/3 = Upper 1/3 =	High Yield (H) rice Minus 19.0 30.6 53.7	9.0 Low F 4B1) to	0.0 Forecas	38 st Price Equals 30.6 53.7 65.3	(C) (Buy) (Maybe) (4A1) (Sell)	B Range Note: 1	a. 1/3 of Ra	nge =	(4B1) 11.6 (4CD) 25%/50%/25%
	Selected Es 2 ZONING 65.3 (4A1) (4C2) (4C2) (4C4) Present Market F	stimate Low Price High Forecast F Lower 1/3 = (481 Middle 1/3 = Upper 1/3 = Price of	High Yield (H) rice Minus 19.0 30.6 53.7 27	9.0 Low F 481) to to to to to to	0.0 Forecas	st Price Equals 30.6 53.7	(C) (Buy) (Maybe) (4A1) (Sell)	B Range Note: 1	e. 1/3 of Ra	nge =	(4B1) 11.6 (4CD)
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SYN	IOV	US F	INA	NCIA		SE-SN	r R P	ecent Rice	29.1	1 P/E RATI	17.	6 (Traili Media	ng: 19.3) an: 22.0)	RELATIVE P/E Ratio	0.9	4 ^{DIV'D} YLD	2.7	· ·	/ALUI LINE		
TIMELIN		Raised 5	/20/05	High: Low:	5.9 4.9	9.0 5.3	14.8 7.8	22.4 13.1	25.9 17.3	25.1 17.3	27.4 14.0	34.7 22.8	31.9 16.5	29.3 17.2	29.1 22.5	30.1 26.3					Range ∣2010
SAFETY	-			LEGEN 20	NDS 1.0 x Earnir	ngs p sh													2000	2009	
	CAL 3	Raised 8	/26/05	3-for-2 sp	elative Pric Ilit 4/93	e [°] Strength															80 60
	8-10 PR		ONS	3-for-2 sp 3-for-2 sp 3-for-2 sp	lit 4/96 lit 4/97 lit 5/98																
		Gain	nn'l Total Return	Options: \	Yes	ates recess	ion		3-for-2			<u>н</u> и ш ^и п.	u'l			·					30
		105%) ⊧55%)	22% 14%					3-for-2		"					աստ						25 20
	r Decisi 0 N D	ions JFM	A M J	- 							Ham.			1							15
o Buy	0 0 0	0 0 0	0 0 0 0 0 1 0				THINK														10
o Sell	0 0 0	0 0 0	0 0 0			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<u>11.</u>											% TO	T. RETUR	N 7/05	_ 7.5
	tional E 3Q2004	4Q2004	1Q2005	Percent					••••••	•••			•••••	11.				4	THIS	VL ARITH.	L
to Buy to Sell	131 86	142 81	128 112	shares traded	5 - 2.5 -		••••••	•		•••	••••••••			╡ [╋]				1 yr. 3 yr.	19.1 33.8	23.2 86.2	F
1989	137940 1990	143236 1991	146161 1992	1993	1994	1995	1996	1997	1111111111 1998	1999	uluului 2000	2001	2002	2003	2004	2005	2006	5 yr. © VALU	85.5 E LINE PU	75.6 B., INC.	08-10
.20	.21	.22	.27	.33	.38	.44	.53	.62	.70	.80	.92	1.05	1.21	1.28	1.41	1.65	1.85	Earning	s per sh	A	2.50
.07 1.21	.07 1.33	.08 1.55	.09 1.85	.11 2.12	.13 2.22	.15 2.66	.20 2.99	.24 3.44	.29 3.96	.36 4.35	.44 4.98	.51 5.75	.59 6.79	.66 7.43	.69 8.52	.79 9.50	.89 9.95	Div'ds D Book Va			1.20 11.25
161.34	169.40	191.09	224.48	225.12	228.50	260.82	261.78	262.81	270.22	282.01	284.64	294.67	300.40	302.09	309.97	312.00	310.00		n Shs Out		285.00
14.6	14.8	14.4	15.4	16.1	13.9	15.4	20.3	27.5	32.3	26.1	21.3	26.7	20.3	18.0	18.2	Bold fig	ures are Line	-	'I P/E Rat		20.0
1.11	1.10 2.3%	.92 2.5%	.93 2.2%	.95 2.1%	.91 2.5%	1.03 2.2%	1.27 1.8%	1.59 1.4%	1.68 1.3%	1.49 1.7%	1.38 2.2%	1.37 1.8%	1.11 2.4%	1.03 2.9%	.96 2.7%		nates		P/E Ratio 'I Div'd Y		1.35 2.4%
			s of 6/30)/05		7927.6	8612.3	9260.3	10498	12547	14908	16658	19036	21633	25024	27450	30250	Total As			38000
T Debt	\$2,335.	7 mill.				5430.6	5970.5	6506.8	7457.4	8940.7	10604	12247	14264	16239	19215	21250	23000	Loans (\$			2850
	mill. cap					341.9 25.8	374.9 31.8	412.4	440.5 26.7	513.3 34.0	562.3 44.3	629.8 51.7	717.5 65.3	763.1 71.8	860.7 75.3	890 90.0	1035 105	Net Inter	est Inc (\$ ss Prov'n		137 13
			nnual ren Ision Pla	ntals \$115 I n	.4 mill.	340.8	425.4	489.2	562.0	739.8	833.5	937.7	1234.8	1369.3	1521.0	1720	1890	Noninter	rest Inc (\$	Smill)	252
	ed Stock					472.1 114.6	541.6 139.6	601.3 165.2	673.6 187.1	856.5 225.3	923.3 262.6	1006.0	1299.5 365.3	1422.1 388.9	1588.4 437.0	1675 520	1880 580	Noninter Net Prof		\$mill)	259 72
						36.2%	36.3%	36.2%	35.8%	35.5%	36.2%	36.4%	35.2%	36.4%	36.6%	36.5%	36.5%	Income			36.5%
Commo Is of 7/3	on Stock 31/05	311,768	,496 shs.			1.45%	1.62%	1.78%	1.78%	1.80%	1.76%	1.87%	1.92%	1.80%	1.75%	1.90%	1.90%	Return o			1.90%
		¢0 4 6:00	on (Large	• (°•¤)		106.8 693.6	97.3 783.8	126.2 903.7	127.0 1070.6	318.6 1226.7	840.9 1417.2	1052.9 1694.9	1336.2 2040.9	1575.8 2245.0	1879.6 2641.3	1900 2970		Long-Te Shr. Equ			2000 3200
	S(\$MILL.		2003	2004 6	6/30/05	8.7%	9.1%	9.8%	10.2%	9.8%	9.5%	10.2%	10.7%	10.4%	10.6%	11.0%	10.5%	Shr. Eq.	to Total A	ssets	9.0%
Loans Funds S	•	162	238.9 19	214.7 2 135.5	0202.3 345.0	68.5% 16.5%	69.3% 17.8%	70.3%	71.0%	71.3% 18.4%	71.1%	73.5%	74.9%	75.1% 17.3%	76.8% 16.5%	76.5% 17.5%		Loans to Return o			75.0% 22.5%
Securiti		25	529.3 2		2756.4 967.8	10.5%	11.3%	11.3%	10.6%	10.4%	10.5 %	10.4 %	9.3%	8.7%	8.4%	9.0%		Retained			12.0%
Other	ITIES(\$N	18			2441.8	37%	37%	38%	40%	44%	45%	46%	48%	50%	51%	48%	48%	All Div'd	s to Net F	Prof	48%
Deposit	ts	159			0106.5				nancial (ks throug								commerce tail other				
.ong-Te	Borrowe erm Deb	ot 15	534.4 1		724.4 2335.7	81% of	Total S	ystem Se	ervices, o	ne of the	world's	largest t	ransac-	Off. & d	ir. own 5	.4% of c	ommon (3/05 Pro:	ky). Chai	rman: Ja	ames D
Shr. Eq Other	luity	_5	56.7	717.6	2793.8 752.6				ge-offs .3 ve was 1.								. Blancha , Suite 30				
⁻ otal .oan Lo	oss Rese		26.1	265.7	6713.3 277.5				d foreclos								www.syn				
	erest Ma			1.22% D					is tir					the F		•			C-		
of change	L RATES e (per sh)	10 Yrs.	5 Yr		08-'10	outp	erforn	syster	n sug marke	gests et ind	tnis ices ii	1ssue	vear				loptin ïce 1				
oans arning	jş	12.0 15.5	% 14.	0% 16	0.0% 6.5%	ahea	d. A	look	at br	oader	marl	ket co	ndi-	years	, its	bran	nch m	nanage	ers h	ave	been
Dividen Book Va	alue	20.0 13.5	% 14.	.0% 12	5.5% 2.5%				e inves 1s. Th					Q .			of au relatio				5
Total As	ssets	10.5		5% 10	0.5%	rates	s and	the p	otenti	iallý i	negati	ve im	pact	ers a	nd th	ne čor	nmun	ities	at lar	ge, w	vhich
Cal- ndar	Mar.31	LOANS Jun.30	(\$ mm.) Sep.30	Dec.31					on loa e, and								abov vity, c				
2002	12524	13021	13864	14264		dam	pen t	he ou	tlook	a bit	The	Bank	ιñ-	incon	ie ge	enerat	tion,	and	credit	qua	ality.
	15334 16777	15611 17826	15695 18613	16239 19215					e bott e <i>Line</i> .		alf of	all t	hose				stren has				
2005	19783	20202	20700	21250					reas		o bel	ieve	that				ion of				
2006 Cal-			22500 PER SHARI		Full				stan								s tec				
ndar	Mar.31	Jun.30	Sep.30	Dec.31	Year				in rea oution		-						to and o				
2002	.28 .30	.29 .32	.31 .33	.33 .34	1.21 1.29	81%	owne	d trar	sactio	n pro	cessin	g sûb	siďi-	The f	irst 8	0 bra	nches	were	sched	uled	to be
2004	.34	.34	.35	.38	1.41				em Se sed in								e thire ite the				
	.37 .45	.41 .45	.42 .46	.45 .49	1.65 1.85	this	Issue)). Ano	ther i	s the	bank	segm	ent's	disclo	sed v	vith t	he ne				
			IDENDS P		Full				intere: n por)ctobe		has	the	maki	ngs	ofa
2006		IERLI DIV							ld res						long						
2006 Cal- endar	QUAR Mar.31	Jun.30	Sep.30		Year	rate.	11115										-	COUL	ent.	NULE	
2006 Cal- endar 2001	QUAR Mar.31 .11	Jun.30 .128	.128	.128	.49	net	intere	est in	come In fa							ere is	s a bi	it hig	her tl	nan t	the 2
endar 2001 2002 2003	QUAR Mar.31 .11 .128 .148	Jun.30 .128 .148 .165	.128 .148 .165	.128 .148 .165	.49 .57 .64	net mov	intere e upv	est in vard.	come In fa nis the	ct, Ju	une-qu	larter	re-	rank	for S	ere is Safety		it hig ld sug	her tl ggest,	nan t owir	the 2 1g to
2006 Cal- endar 2001 2002	QUAR Mar.31 .11 .128	Jun.30 .128 .148	.128 .148	.128 .148	.49 .57	net move sults teres	intere e upv s supp st mai	est in vard. ort tl rgin e	In fa	ct, Ju esis, v ing fo	une-qu vith t our ba	uarter he ne isis po	re- t in- oints	rank the proce	for S bank's	ere is Safety s exp subsi	s a bi woul	it hig ld sug to i	her tl ggest,	nan t owir ansac	the 2 ng to tion-

re-net

Pri Ea

ompany's Financial Strength	B++
ock's Price Stability	85
ice Growth Persistence	75
arnings Predictability	100
	000

'96. Quarterly share-net figures in '01 do not ddue to a change in shares outstanding.
 (B) Dividends historically paid during the first due to a change in shares outstanding.
 (B) Dividends historically paid during the first margin (after fees) for the quarter ended 6/30/05.
 (D) Net interest margin (after fees) for the quarter ended 6/30/05.
 (D) Net interest margin (after fees) for the quarter ended 6/30/05.
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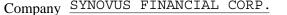
Company SYNOVUS FINANCIAL CORP.

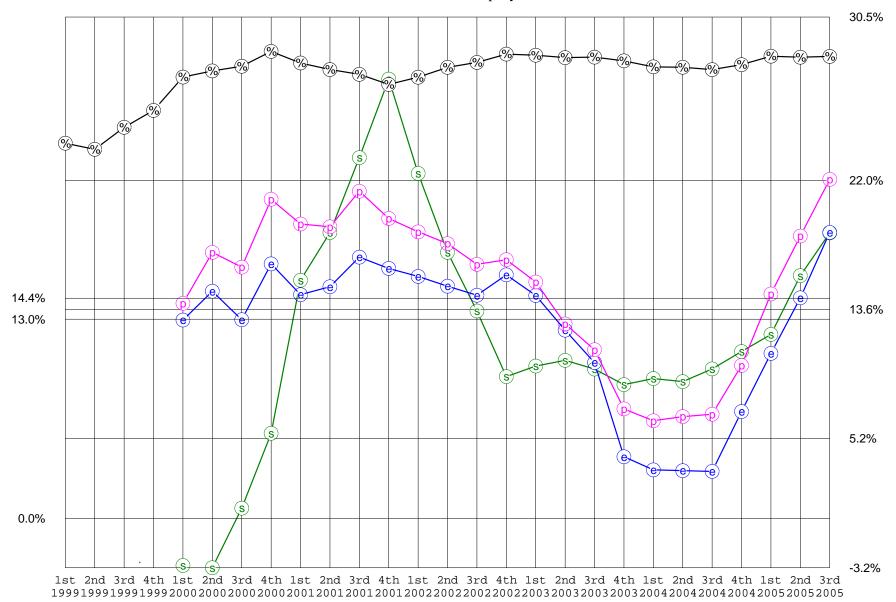
(SNV)

			QUA	RTERLY	DATA		LAST 12 MONTHS DATA										
PERIOD	EPS		PRE-TAX PROFIT			SALES		INCOME TAX	EPS	PRE-TAX PROFIT		SALES	INCOME TAX		% CHANGE		ЗE
FERIOD	\$	% CHANGE	\$ MIL	% SALES	% CHANGE	\$ MIL	% CHANGE	RATE	\$	\$ MIL	% SALES	MIL	\$ MIL	% RATE	EPS	PRE-TAX PROFIT	SALE
03/98								37.7						35.6			
06/98	0.17		75.30	30.4		247.50		34.4						35.5			
09/98	0.18		80.07	23.2		345.67		37.8						36.2			
12/98	0.20		90.83	24.6		369.65		36.1						36.5			
03/99	0.18		80.37	21.6		371.72		36.7	0.73	326.57	24.5	1,334.5	118.4	36.2			
06/99	0.19	8.6	82.59	27.5	9.7	299.90	21.2	35.4	0.75	333.86	24.1	1,386.9	121.9	36.5			
09/99	0.21	16.7	93.14	29.2	16.3	319.02	-7.7	36.2	0.78	346.93	25.5	1,360.3	125.3	36.1			
12/99	0.21	5.0	96.86	28.8	6.6	335.73	-9.2	38.1	0.79	352.96	26.6	1,326.4	129.2	36.6			
03/00	0.22	22.2	99.80	29.4	24.2	339.08	-8.8	37.2	0.83	372.39	28.8	1,293.7	136.8	36.7	12.9	14.0	-3.
06/00	0.22	16.4	101.99	29.3	23.5	348.67	16.3	38.2	0.86	391.79	29.2	1,342.5	146.7	37.4	14.8	17.4	-3.
09/00	0.23	9.5	105.16	30.4	12.9	346.01	8.5	37.1	0.88	403.81	29.5	1,369.5	152.1	37.7	13.0	16.4	0.
12/00	0.25	19.0	119.48	32.6	23.4	366.33	9.1	39.6	0.92	426.43	30.5	1,400.1	162.2	38.0	16.6	20.8	5.
03/01	0.25	13.6	117.27	27.0	17.5	433.69	27.9	37.5	0.95	443.90	29.7	1,494.7	169.2	38.1	14.6	19.2	15
06/01	0.26	18.2	124.41	27.8	22.0	446.84	28.2	38.1	0.99	466.32	29.3	1,592.9	177.6	38.1	15.1	19.0	18
09/01	0.27	17.4	128.82	29.0	22.5	444.92	28.6	37.7	1.03	489.99	29.0	1,691.8	187.3	38.2	17.0	21.3	23
12/01	0.29	16.0	139.35	29.3	16.6	475.81	29.9	38.3	1.07	509.85	28.3	1,801.3	193.2	37.9	16.3	19.6	28
03/02	0.28	12.0	134.29	29.0	14.5	463.50	6.9	37.4	1.10	526.87	28.8	1,831.1	199.5	37.9	15.8	18.7	22
06/02	0.30	15.4	147.45	30.4	18.5	485.09	8.6	38.9	1.14	549.91	29.4	1,869.3	209.4	38.1	15.2	17.9	17.
09/02	0.31	14.8	150.11	30.2	16.5	496.34	11.6	37.6	1.18	571.20	29.7	1,920.7	217.4	38.1	14.6	16.6	13.
12/02	0.35	20.7	164.03	31.4	17.7	523.02	9.9	35.5	1.24	595.88	30.3	1,967.9	222.6	37.4	15.9	16.9	9
03/03	0.30	7.1	146.54	28.8	9.1	508.71	9.8	37.8	1.26	608.14	30.2	2,013.2	227.7	37.4	14.5	15.4	9.
06/03	0.32	6.7	159.00	29.8	7.8	534.09	10.1	38.6	1.28	619.68	30.1	2,062.2	231.6	37.4	12.3	12.7	10.
09/03	0.33	6.5	164.50	30.3	9.6	542.13	9.2	38.9	1.30	634.08	30.1	2,107.9	239.0	37.7	10.2	11.0	9.
12/03	0.34	-2.9	168.43	30.4	2.7	554.86	6.1	38.2	1.29	638.47	29.8	2,139.8	245.0	38.4	4.0	7.1	8.
03/04	0.31	3.3	154.99	27.4	5.8	565.84	11.2	38.6	1.30	646.92	29.4	2,196.9	249.6	38.6	3.2	6.4	9.
06/04	0.34	6.3	172.96	29.6	8.8	583.50	9.3	39.3	1.32	660.88	29.4	2,246.3	256.1	38.8	3.1	6.6	8.
09/04	0.35	6.1	180.83	29.7	9.9	609.44	12.4	39.5	1.34	677.20	29.3	2,313.6	263.5	38.9	3.1	6.8	9.
12/04	0.38	11.8	193.43	31.5	14.8	614.08	10.7	38.5	1.38	702.21	29.6	2,372.9	273.7	39.0	7.0	10.0	10.
03/05	0.37	19.4	194.45	29.8	25.5	653.59	15.5	40.3	1.44	741.66	30.1	2,460.6	292.1	39.4	10.8	14.6	12.
06/05	0.41	20.6	213.92	29.5	23.7	724.95	24.2	39.7	1.51	782.63	30.1	2,602.1	309.1	39.5	14.4	18.4	15.
09/05	0.43	22.9	225.15	29.9	24.5	751.86	23.4	39.8	1.59	826.96	30.1	2,744.5	327.0	39.5	18.7	22.1	18.
12/05								35.2						38.7			
A	B C	D	Е	F	G	н	I	J	K L	М	N	0	Р	Q	R	S	т

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