

Stock Selection Guide ®

The most widely used aid to good investment judgment

Company STRYKER CORP			te <u>06/</u>	06/30/06					
Prepared by jah	I	Data taken from							
Where traded Major product/service Health Care									
CAPITALIZATION Outstanding	Ref	erence _							
Preferred(\$M)	0.0	0.0 % Insid			itution				
Common(M Shares)	406.1		0.0		.0				
Debt(\$M) 137.4	% to Tot.Cap.	4.0	% Potent	ial Dil.	None				



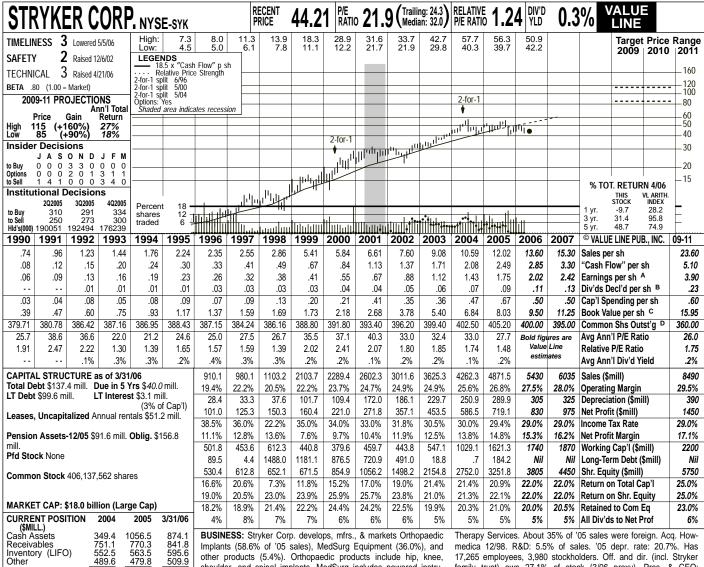
		1006	1007	1000	1000	2000	2001	2002	2002	2004	2005	LAST 5 YEAR AVG.	TREND	
		TAAO	199/	1996	1999	2000	2001	2002	2003	2004	2005		UP	DOWN
ļ	% Pre-tax Profit on Sales (Net Before Taxes ÷ Sales)	18.6	19.8	17.5	11.7	14.6	15.6	17.4	18.2	19.7	20.9	18.4	UP	
E	% Earned on Equity (E/S ÷ Book Value)	19.7	20.1	18.5	23.5	25.2	25.0	23.1	20.9	20.9	21.8	22.3		DOWN

PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is a building block for translating earnings into future stock prices. 42.110 HIGH THIS YEAR 39.740 56.320 PRESENT PRICE LOW THIS YEAR Α В С D Ε F G Н **PRICE** Earnings Price Earnings Ratio Dividend Year % Payout % High Yield Per F ÷ C X 100 F ÷ B X 100 HIGH LOW Share Share B ÷ C 1 2001 31.6 21.7 0.67 47.2 32.4 0.050 7.5 0.2 2 2002 33.7 21.9 0.88 38.5 25.0 0.060 6.9 0.3 3 42.7 2003 29.8 1.13 38.0 26.5 0.070 6.2 0.2 4 2004 57.7 40.3 1.43 40.3 28.2 0.090 0.2 5 2005 39.7 1.75 32.2 22.7 0.110 56.3 6.3 0.3 6 **TOTAL** 153.4 149.0 102.4 33.2 7 **AVERAGE** 30.7 37.3 25.6 8 AVERAGE PRICE EARNINGS RATIO 9 **CURRENT PRICE EARNINGS RATIO** 23.1 31.4

Proj. P/E [20.38] Based on Next 4 qtr. EPS [2.07] Current P/E Based on Last 4 qtr. EPS [1.82] PEG=151

EVALUATING RISK and REWARD over the next 5 years Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might self. The upside-downside ratio is the key to evaluating risk and reward. A HIGH PRICE -- NEXT 5 YEARS Avg. High P/E 37.3 30.0 X Estimate High Earnings/Share 3.43 = Forecast High Price \$ (3D7 as adj.) (4A1) **B LOW PRICE -- NEXT 5 YEARS** 25.6 19.1 1.75 1.82 = \$ (a) Avg. Low P/E X Estimated Low Earnings/Share 34.8 (3E7 as adj.) 30.7 (b) Avg. Low Price of Last 5 Years = (3B7) (c) Recent Severe Market Low Price = 39.7 0.110 39.7 Present Divd. (d) Price Dividend Will Support (H) 0.003 High Yield Selected Estimate Low Price C ZONING 102.9 17.0 34.8 68.1 High Forecast Price Minus Low Forecast Price Equals Range. 1/3 of Range = (4A1) (4C2) Lower 1/3 = 34.8 (4B1) (Buy) Note: Ranges changed to 25%/50%/25% (4C3) Middle 1/3 = 85.9 _ (Maybe) (4C4) Upper 1/3 = 85.9 102.9 (4A1) (Sell) 42.110 Buv Present Market Price of is in the Range (4C5) D UP-SIDE DOWN-SIDE RATIO (Potential Gain vs. Risk of Loss) High Price (4A1) 102.9 Minus Present Price 42.110 60.8 8.3 To 1 34.8 42,110 Present Price Minus Low Price (4B1) 7.3 E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.) High Price (4A1) 102.9 144.4 2.444) X 100 = (244.4 % Appreciation Present Market Price 42.110 (4E) Relative Value: 73.6% Proj. Relative Value: 64.9% 5-YEAR POTENTIAL This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks. Note: Results are expressed as a simple rate; use the table below to convert to a compound rate. 0.110 A Present Full Year's Dividend \$ 0.003 0.3 X 100 = Present Yield or % Returned on Purchase Price Present Price of Stock 42.110 (5A) **B AVERAGE YIELD OVER NEXT 5 YEARS** 2.66 X Avg. % Payout Avg. Earnings Per Share Next 5 Years (3G7) 6.6 17.6 0.4 Present Price \$ 42.110 C ESTIMATED AVERAGE ANNUAL RETURN OVER NEXT FIVE YEARS P.A.R. Tot. Ret. (4E) 144.4 5 Year Appreciation Potential Average Yield 0.3% 0.2% 28.9 Average Yield (5B) _ _ _ 14.9% Annual Appreciation 19.6% 0.4 Average Total Annual Return Over the Next 5 Years % Compd Ann Rate of Ret 15.1% 19.8% 29.3



other products (5.4%). Orthopaedic products include hip, knee, shoulder, and spinal implants. MedSurg includes powered instruments, endoscopic systems, other operating room devices, specialty stretchers, and maternity beds. Other includes Physical

Stryker has an exceptional long-term

17,265 employees, 3,980 stockholders. Off. and dir. (incl. Stryker family trust) own 27.1% of stock (3/06 proxy). Pres. & CEO: Stephen MacMillan. Inc.: Ml. Address: P.O.Box 4085, Kalamazoo, MI 49003. Tel.: 616-385-2600. Web site: www.strykercorp.com

1248.8 1133.4 track record. In the 28 years that John Past Est'd '03-'05 Brown was at the helm, the company into '09-'11 creased per-share profits by at least 20% in all but one year. (Note: Numerous stock 16.0% 18.0% splits-related rounding obscures this fact in the presentation above.) The sole exception was in 1999, when the earnings ad-QUARTERLY SALES (\$ mill.) vance was hindered by costs associated with the large December, 1998 acquisition Mar.31 Jun.30 Sep.30 Déc.31 1001 3625.3 of Pfizer's Howmedica business. Stryker 4262.3 1155 accomplished this exemplary performance 1278 4871.5 through a combination of new products, 5430 1449 price increases, and strategic small acqui-1600 6035 sitions. Very healthy target markets helped, too, as did a keen eye on expenses, Mar.31 Jun.30 Sep.30 Dec.31 Year which helped to bolster margins and earn-1.12 .32 ings gains. Mr. Brown passed the baton to .40 1.43 Steve MacMillan at the end of 2004, and .48 1.75

share profits in his first year.

Bottom-line advances of about 20% are likely in both 2006 and 2007. The medical devices maker posted a 12.3% constant-currency top-line increase in the March quarter, with improving trends evident in all of its businesses. An extended decline in hip sales appears to have re-

the new CEO delivered a 22% increase in

versed course, and strong uptake of Triathlon and X3 poly supported a modest acceleration in knee sales. Contributions from MedSurg Equipment continued to surge, rising 15.5% (to \$490 million). Share-net, meantime, rose 20%, adjusted for nonrecurring items and the adoption of an accounting rule that mandates the expensing of stock-based compensation. Management's profit guidance for 2006 is \$2.02, and we're comfortable with the

projected 21% apples-to-apples gain.

This issue has fared poorly over the past two years ... Top-line deceleration has hurt investor sentiment, as has fear about possible acquisitions and cuts in reimbursement. We would note, too, that healthcare equities have struggled of late, as most of the money has chased the equities of energy and cyclical concerns.

... but we think Stryker stock will generate attractive returns over the next 3 to 5 years. Demographic and socioeconomic trends augur well for continued prosperity. Meanwhile, atypically depressed valuations offer the potential for a doubling in the price out to 2009-2011. George Rho June 2, 2006

(A) Based on average shares through '96; diluted thereafter. Excludes extraordinary gains of \$0.06 in 1990; \$0.03 in 1996. Excludes nonrecurring losses: '98, \$0.57; '99, \$0.71; '01,

489.6

2870.1

206.5 47.4

994.9

5 Yrs. 17.5%

25.5% 26.5%

885.4

1028

1171

1320

1460

.27

.33

.40

.47

.57

.55

.66

- -

- -

2.02

2.42

Full

.05

.06

07

.09

EARNINGS PER SHARE A

QUARTERLY DIVIDENDS PAID B=

Mar.31 Jun.30 Sep.30 Dec.31

- -

- -

2821.4

202.1

893.5

37.8

2142.6

214.5

889.7

1113.5

Past

10 Yrs. 19.5%

24.0% 22.5%

891.7

1043

1218

1340

1500

.27

.37

.45

.51

.61

Current Assets

Accts Payable Debt Due

Current Liab.

ANNUAL RATES

846.9

1035

1321

1475

.26

.33

.42

.49

.58

.05

.06

07 - -

.09

of change (per sh)

Sales "Cash Flow"

Dividends Book Value

Earnings

Cal-

endar

2003

2004

2005 1202

2006

2007

endar

2003

2004

2005

2006

2007

Cal-

endar

2002

2003

2004

2005

2006

\$0.01; '02, \$0.03; '04, \$0.29; '05, \$0.11. Next earnings rpt. due late July. **(B)** Dividends historically paid at the end of January. **(C)** Includes intangibles. In 2005: \$922.9 million,

Company's Financial Strength Stock's Price Stability 80 Price Growth Persistence 95 **Earnings Predictability** 100

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PERT Worksheet-A Graph

